

(a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) (Stock Code : 1881)

# 2016 INTERIM REPORT



Managed by 富豪資產管理有限公司 Regal Portfolio Management Limited



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# **CORPORATE INFORMATION**

#### MANAGER OF REGAL REIT

Regal Portfolio Management Limited (the "REIT Manager") Unit No. 2001, 20th Floor, 68 Yee Wo Street, Causeway Bay, Hong Kong. Tel: 2805-6336 Fax: 2577-8686 Email: info@regalreit.com

# **BOARD OF DIRECTORS OF THE REIT MANAGER**

# Non-executive Directors

Lo Yuk Sui (Chairman) Lo Po Man (Vice Chairman) Donald Fan Tung Jimmy Lo Chun To Kenneth Ng Kwai Kai

# **Executive Directors**

Johnny Chen Sing Hung Simon Lam Man Lim

#### Independent Non-executive Directors

John William Crawford, JP Kai Ole Ringenson Abraham Shek Lai Him, GBS, JP

# AUDIT COMMITTEE OF THE REIT MANAGER

John William Crawford, JP (Chairman) Kai Ole Ringenson Abraham Shek Lai Him, GBS, JP Kenneth Ng Kwai Kai

#### **DISCLOSURE COMMITTEE OF THE REIT MANAGER**

John William Crawford, JP (Chairman) Johnny Chen Sing Hung Simon Lam Man Lim Donald Fan Tung Kenneth Ng Kwai Kai Kai Ole Ringenson

## **RESPONSIBLE OFFICERS OF THE REIT MANAGER**

Johnny Chen Sing Hung Simon Lam Man Lim Yip Yat Wa

#### SECRETARY OF THE REIT MANAGER

Peony Choi Ka Ka

#### **TRUSTEE OF REGAL REIT**

DB Trustees (Hong Kong) Limited (the "Trustee")

#### **AUDITORS**

Ernst & Young

#### **PRINCIPAL VALUER**

Colliers International (Hong Kong) Limited

## **PRINCIPAL BANKERS**

Australia and New Zealand Banking Group Limited The Bank of East Asia, Limited Bank SinoPac, Hong Kong Branch China Construction Bank (Asia) Corporation Limited Crédit Agricole Corporate & Investment Bank, Hong Kong Branch CTBC Bank Co. Ltd. Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Mega International Commercial Bank Co. Ltd., Offshore Banking Branch Oversea-Chinese Banking Corporation Limited, Hong Kong Branch Sumitomo Mitsui Banking Corporation United Overseas Bank Limited

# **LEGAL ADVISERS**

Baker & McKenzie

#### **UNIT REGISTRAR**

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

#### **WEBSITE**

www.RegalREIT.com

#### Dear Unitholders,

I am pleased to present, on behalf of the Board of Directors of Regal Portfolio Management Limited as the REIT Manager, the 2016 Interim Report of Regal Real Estate Investment Trust.

For the six months ended 30th June, 2016, Regal REIT achieved an unaudited consolidated profit before distribution to Unitholders of HK\$328.6 million, as compared to a loss of HK\$1,376.9 million reported in the corresponding period in 2015. Based on the market valuations appraised by the principal valuer of Regal REIT as of 30th June, 2016, the fair value of Regal REIT's investment property portfolio has increased by HK\$88.0 million over its last appraised value as of 31st December, 2015. The fair value gain has been reflected in the results for the Interim Period, while for the comparative period last year, a fair value loss of HK\$1,631.4 million was recorded. If these fair value changes are excluded, the core profit before distributions to Unitholders for the Interim Period would amount to HK\$240.6 million, as compared to HK\$254.6 million for the same period in 2015.

Total distributable income for the Interim Period amounted to HK\$254.6 million (equivalent to approximately HK\$0.0781 per Unit), a slight decrease of 3.4% below the HK\$263.5 million (equivalent to approximately HK\$0.0809 per Unit) attained for the comparative period in 2015. In accordance with Regal REIT's policy of distributing no less than 90% of the distributable income, the Directors of the REIT Manager have declared an interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2016, which is the same as the 2015 interim distribution, and represents a distribution ratio of approximately 94.7% for the Interim Period.

According to the World Bank Group, growth prospects have weakened throughout the world economy. Global growth for 2016 is projected at 2.4 percent, with the advanced economies expected to expand by 1.7 percent. Emerging market and developing economies are facing stronger headwinds, including weaker growth among advanced economies and persistently low commodity prices, as well as lackluster global trade and capital flows. Growth in China decelerated to 6.9 percent in 2015 and further to 6.7 percent in the first half of 2016, reflecting weak exports and slowing investment, while the domestic rebalancing is gradually under way. In June 2016, the United Kingdom voted to leave the European Union and while the process and timescale for the withdrawal are still uncertain, the move could have significant economic repercussions worldwide. There are, moreover, a number of uncertainties that could materially affect the future development of the global economy, including increased volatility in the financial markets, heightened uncertainties of fiscal policies and enhanced tension in the geopolitical arena.

For the period under review, Hong Kong's economy expanded moderately by 1.2% year-on-year and the Gross Domestic Product (GDP) for 2016 is forecast to grow by one to two percent in real terms, as adjusted downwards due to the slowdown in the local economy. In the same period, total visitors to Hong Kong amounted to about 27.2 million, representing a decrease of 7.4% year-on-year, of which about 20.4 million were visitors from Mainland China, which was a decrease of 10.6% year-on-year. Visitors from Mainland China under the Individual Visit Scheme alone amounted to approximately 11.5 million, a reduction of 20.1% from the same period in 2015. The reduction in Mainland China visitors was to a certain extent compensated for by the rebound in the number of visitors from the traditional long-haul and other short-haul markets. The number of overnight visitors maintained at about 12.4 million, which was a decrease of only 2.1% compared on a year-on-year basis. Due to the slowdown in the number of visitors from Mainland China, the retail sector in Hong Kong has been significantly affected, with the value of total retail sales in the first six months of 2016 having contracted by 10.5% year-on-year.

Based on the information published by the Hong Kong Tourism Board, the average hotel room occupancy level for all the surveyed hotels under different categories in Hong Kong for the half year ended 30th June decreased slightly from 85% in 2015 to 84% in 2016, while the average achieved room rate shrunk by 5.8%, reflected in a drop in the Revenue per Available Room (RevPAR) of 6.9% year-on-year.

During the Interim Period, the combined average occupancy level of the five Initial Hotels in Hong Kong, which are operating as full-service hotels under the "Regal" brand name, was maintained at 82.6%, as compared with 83.0% in the same period last year. Due to keen market competition, their combined average room rate over the same period decreased by 6.8%, resulting in a reduction in RevPAR of 7.3% year-on-year. If the operational figures of the five individual Initial Hotels are only compared with those of other comparable hotels in similar categories, their performance is in line with market averages. Aggregate net property income for these five hotels for the Interim Period amounted to HK\$339.2 million, compared to HK\$372.6 million in the same period in 2015.

The prevailing aggregate base rent for 2016 for the Initial Hotels, which are under leases to a wholly-owned subsidiary of Regal Hotels International Holdings Limited ("RHIHL"), the immediate listed holding company of Regal REIT, was HK\$732.0 million. As the aggregate net property income of these five hotels for the Interim Period was below the prorated base rent of HK\$366.0 million, no variable rent was receivable.

Apart from the five Initial Hotels, Regal REIT also owns three other hotel properties in Hong Kong, all under the "iclub by Regal" brand name. The "iclub" brand is a new line of hotels developed by the RHIHL Group, which are typically positioned as upscale select-service hotels, with contemporary design and stylish décor, and equipped with hi-tech facilities.

The first iclub hotel, the "iclub Wan Chai Hotel", has been self-operated by Regal REIT since 2011. During the period, it maintained an occupancy level of 97.5%, although the average achieved room rate retracted by 3.2%. Aggregate net property income from this property, including the lease rentals from the non-hotel portions, amounted to HK\$10.4 million for the Interim Period, which was a reduction of 9.5% as compared with the same period last year.

The other two iclub hotels, namely, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel, have also been leased to the same RHIHL lessee under initial lease terms up to 31st December, 2019, with an option for Regal REIT to extend the leases for another five years. Under the terms of the leases, these two hotels yielded fixed rental income of HK\$84.5 million for the Interim Period. The combined average occupancy level for these two new iclub hotels for the period under review was maintained at 84.7%, while their average achieved room rate was 3.3% lower than that in the corresponding period last year, which could be considered satisfactory under the prevailing market conditions. Although the net property incomes generated by these two hotels were below their fixed rental levels, management believes there is still room for improvement in the business operations of these two relatively new hotels. The initial 3-year period with fixed rentals for the iclub Sheung Wan Hotel will end on 9th February, 2017 and in accordance with the terms of the lease agreement, an independent professional property valuer has been jointly appointed by Regal REIT and the lessee to determine the market rental package for the ensuing period from 10th February to 31st December, 2017.

Regal REIT is presently in the course of arranging HK\$5.5 billion 5-year term and revolving loan facilities with a syndicate of local and international financial institutions. This new loan is primarily planned to early refinance the existing HK\$4.5 billion term loan facility which is due to mature in July 2018. The remaining funds that will become available under the new loan are intended to be used for new acquisitions, if appropriate opportunities are available, and the continuing upgrading of Regal REIT's existing property portfolio.

In view of the changing mix and spending pattern of visitors, the Hong Kong Government is staging various promotional initiatives to attract more high-spending overnight visitors to Hong Kong and to rebuild Hong Kong's reputation as a hospitality city internationally. In the long term, the Hong Kong Government has committed to upgrade Hong Kong's tourism infrastructure. Although the short term business environment will continue to be challenging, the Directors of the REIT Manager believe that the future prospects for the hotel businesses in Hong Kong will remain favourable. The REIT Manager will continue to closely monitor any appropriate investment opportunities that may become available, with a view to further expanding and broadening the asset and income base of Regal REIT. Nevertheless, having regard to the volatile economic environment globally, any such acquisitions will be pursued with particular prudence.

**Lo Yuk Sui** *Chairman* 

# **Regal Portfolio Management Limited**

(as the REIT Manager of Regal REIT)

Hong Kong, 23rd August, 2016



The Directors of the REIT Manager are pleased to report the unaudited interim results of Regal Real Estate Investment Trust ("Regal REIT") and its subsidiaries (collectively, the "Group") for the six-month period from 1st January, 2016 to 30th June, 2016 (the "Interim Period").

# LONG-TERM OBJECTIVES AND VISION OF REGAL REIT

The primary objectives of Regal REIT and the REIT Manager are to provide long-term stable, growing distributions and capital growth for the unitholders of Regal REIT (the "Unitholders") through active ownership of hotels and strategic investments in hotels, serviced apartments and/or commercial properties (including office and retail properties).

The vision of Regal REIT and the REIT Manager is to build up the existing portfolio of hotel properties in Hong Kong comprised of: (a) Regal Airport Hotel, Regal Hongkong Hotel, Regal Kowloon Hotel, Regal Oriental Hotel and Regal Riverside Hotel (collectively, the "Initial Hotels"); and (b) iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel (collectively, the "iclub Hotels"), and to be a pre-eminent owner of quality international hotels and other properties with a primary focus in Hong Kong as well as to reinforce Regal REIT's status as a growing attractive option for investors.

# THE REIT MANAGER AND THE TRUSTEE

The REIT Manager is licenced by the Securities and Futures Commission in Hong Kong (the "SFC") to undertake the regulated activity of asset management. The REIT Manager does not manage the five Initial Hotels or the three iclub Hotels directly.

The Trustee is DB Trustees (Hong Kong) Limited, a wholly-owned subsidiary of Deutsche Bank AG. The Trustee is qualified to act as a trustee for collective investment schemes authorised under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO"). In this role, the Trustee holds the assets of Regal REIT in trust for the benefit of the Unitholders as a whole and oversees the activities of the REIT Manager for compliance with the trust deed constituting Regal REIT (the "Trust Deed") and all regulatory requirements.

#### THE RHIHL LESSEE AND THE HOTEL MANAGER

The leases of the Initial Hotels to Favour Link International Limited (the "RHIHL Lessee"), a wholly-owned subsidiary of Regal Hotels International Holdings Limited ("RHIHL", together with its relevant subsidiaries, collectively, the "RHIHL Group"), were originally contracted to expire on 31st December, 2015 under the relevant lease agreements (the "Initial Hotels Lease Agreements"). On 12th March, 2015, Regal REIT and the RHIHL Lessee entered into supplemental agreements amending each of the Initial Hotels Lease Agreements to extend the lease term of each Initial Hotels Lease Agreement for another five years to 31st December, 2020, with the market rental packages for the extended term continuing to be determined annually by a jointly appointed independent professional property valuer. Such extended term of each of the Initial Hotels Lease Agreements was approved by the independent Unitholders at an extraordinary general meeting held on 14th April, 2015. For the years 2011 to 2020, the rental packages in respect of the Initial Hotels are determined on a yearly basis by a jointly appointed independent professional property valuer (expenses to be split equally between the RHIHL Lessee and Regal REIT). The determinations include the amount of market rents (inclusive of the amount of base rent (the "Base Rent") for each Initial Hotel, the variable rent (the "Variable Rent") sharing percentage and the RHIHL Lessee's contributions to the furniture, fixtures and equipment (the "FF&E") reserve calculated as a percentage of total hotel revenue) to be applied for each of the Initial Hotels for the relevant respective years from 2011 to 2020, together with the amount of the security deposit required (collectively, the "Market Rental Package").

Regal Hotels International Limited, a wholly-owned subsidiary of RHIHL, was appointed as the hotel manager (the "Hotel Manager") under long-term hotel management agreements to manage the Initial Hotels (the "Initial Hotels Management Agreements") for a term of twenty years from 16th March, 2007. In December 2010, Regal REIT entered into another hotel management agreement with the Hotel Manager for the management of the hotel portion of iclub Wan Chai Hotel for a term of ten years from 1st January, 2011 to 31st December, 2020 (the "Wan Chai Hotel Management Agreement"). Since 1st January, 2011, the iclub Wan Chai Hotel has been self-operated without lease by Regal REIT.

On 10th February, 2014, Regal REIT acquired the iclub Sheung Wan Hotel and leased it to the RHIHL Lessee for hotel operations for the period from 10th February, 2014 to 31st December, 2019 under a new lease agreement (the "SW Lease Agreement"), which is extendable at the option of Regal REIT for a further five years. The Hotel Manager of the Initial Hotels and the iclub Wan Chai Hotel was appointed as the hotel manager of the iclub Sheung Wan Hotel under a new 10-year hotel management agreement (the "SW Hotel Management Agreement") commencing on 10th February, 2014. The iclub Sheung Wan Hotel commenced business operations in June 2014.

On 28th July, 2014, Regal REIT further acquired the iclub Fortress Hill Hotel and also leased it to the RHIHL Lessee for hotel operations for the period from 28th July, 2014 to 31st December, 2019 under a new lease agreement (the "FH Lease Agreement"), which is extendable at the option of Regal REIT for a further five years. The Hotel Manager was also appointed as the hotel manager of the iclub Fortress Hill Hotel under a new 10-year hotel management agreement (the "FH Hotel Management Agreement") commencing on 28th July, 2014. The iclub Fortress Hill Hotel commenced business operations in September 2014.

# **HOTEL PORTFOLIO**

The portfolio of eight hotel properties of Regal REIT are strategically located in different districts in Hong Kong with easy and convenient access to the mass transit network and other public transportation networks, giving great convenience for hotel guests. The Regal REIT's hotel portfolio is comprised of two hotel types, namely, full-service hotels, which offer a wide range of services including food and beverage outlets and other facilities, and select-service hotels, which offer contemporary design coupled with convenient accessibility and equipped with hi-tech facilities.

Hotel Types	<b>District Location</b>	No. of Rooms	<b>Operations Mode</b>
Full-service hotels:			
Regal Airport Hotel	Chek Lap Kok	1,171	Under Lease
Regal Hongkong Hotel	Causeway Bay	481	Under Lease
Regal Kowloon Hotel	Tsim Sha Tsui	600	Under Lease
Regal Oriental Hotel	Kowloon City	494	Under Lease
Regal Riverside Hotel	Shatin	1,138	Under Lease
		3,884	
Select-service hotels:			
iclub Wan Chai Hotel	Wan Chai	99	Self-operated
iclub Sheung Wan Hotel	Sheung Wan	248	Under Lease
iclub Fortress Hill Hotel	Fortress Hill	338	Under Lease
		685	
Total		4,569	

# **RENTAL AND REVENUE STRUCTURE**

#### Initial Hotels - Rental Structure and Market Rental Package

#### Market Rental Package for 2016

Mr. David Faulkner, as an independent professional property valuer, was jointly appointed in June 2015 to conduct rent reviews for the Initial Hotels for the year 2016. According to the determination of the Market Rental Package for the year 2016, the aggregate amount payable by the RHIHL Lessee as Base Rent for the Initial Hotels was determined to be HK\$732.0 million, with Variable Rent continuing to be based on sharing of 50% of the excess of the aggregate net property income ("NPI") from the operations of the Initial Hotels over the aggregate Base Rent thereof in 2016. No FF&E reserve is required to be contributed by the RHIHL Lessee and the obligation for such contribution rests with the lessors.

The RHIHL Lessee has provided third party guarantees as security deposits, for an aggregate amount of HK\$183.0 million, which is equivalent to three months Base Rent for the year 2016, issued by a licensed bank in Hong Kong. Details of the Market Rental Package for 2016 can be referred to in an announcement published by the REIT Manager on 24th September, 2015.

#### Base Rent

Regal REIT receives Base Rent in the form of cash for each Initial Hotel on a monthly basis.

#### Variable Rent

Regal REIT receives Variable Rent through the sharing of aggregate profits, if any, from the Initial Hotels' operations over the Base Rent payments.

#### Market Rental Package for 2017

The Initial Hotels Lease Agreements have been extended for another five years to 31st December, 2020, with Market Rental Packages for the extended term continuing to be determined annually by a jointly appointed independent professional property valuer, with the related expenses to be split equally between the RHIHL Lessee and Regal REIT. The market rental review for the Initial Hotels for 2017 is to be conducted by Mr. David Faulkner, who determined the Market Rental Packages for 2011 through 2016, and the 2017 package will be determined before the end of September 2016.

# iclub Wan Chai Hotel - Revenue Structure

#### Hotel Portion

The hotel portion of iclub Wan Chai Hotel is managed by the Hotel Manager under the Wan Chai Hotel Management Agreement. Since 1st January, 2011 onwards, gross hotel revenue and the associated operating costs and expenses are accounted for directly by Regal REIT.

#### Non-hotel Portions

iclub Wan Chai Hotel - non-hotel portions, comprised of a portion of the ground floor and the 27th to 29th floors of the premises, are let out to independent third parties which generated monthly rental income.

# iclub Sheung Wan Hotel – Rental Structure

Pursuant to the SW Lease Agreement, the RHIHL Lessee is obligated to pay rentals in respect of the iclub Sheung Wan Hotel to Regal REIT for the period from 10th February, 2014 to 31st December, 2019, which is extendable at the option of Regal REIT for a further five years.

Regal REIT receives fixed rentals for the leasing of the iclub Sheung Wan Hotel commencing from 10th February, 2014 to 9th February, 2017. Rental receipts for the first three years of the lease term have been determined to be HK\$79.00 million, HK\$82.95 million and HK\$86.90 million, respectively.

Market rental reviews by a jointly appointed independent professional property valuer will take place for each of the remaining periods of the lease term from 10th February, 2017 to 31st December, 2017, from 1st January, 2018 to 31st December, 2018 and from 1st January, 2019 to 31st December, 2019, respectively, and any extension thereof to determine the market rental packages, including the market rental components (comprising the Base Rent, Variable Rent and lessee's contribution to the FF&E reserve) together with the amount of the security deposit required.

The independent professional property valuer, Mr. David Faulkner, was jointly appointed by the lessor and the RHIHL Lessee in August 2016 to conduct rent review for the iclub Sheung Wan Hotel. The rent review for the period from 10th February, 2017 to 31st December, 2017 will be determined no later than 9th November, 2016.

The fixed rental payment terms since the commencement of the lease for the iclub Sheung Wan Hotel have effectively sheltered Regal REIT from the ramp up period when opening a new hotel property and also provided protection from the recent soft market conditions referred to elsewhere in this report. Although Group management believes there is room for improvement in the operating performance of this hotel, particularly when the tourism market in Hong Kong revives, the market rental package to be determined for the period from 10th February, 2017 to 31st December, 2017 could be lower than the prevailing fixed rental level, which would, in turn, have a negative impact on the 2017 rental income.

# iclub Fortress Hill Hotel – Rental Structure

Pursuant to the FH Lease Agreement, the RHIHL Lessee is obligated to pay rentals in respect of the iclub Fortress Hill Hotel to Regal REIT for the period from 28th July, 2014 to 31st December, 2019, which is extendable at the option of Regal REIT for a further five years.

Regal REIT receives fixed rentals for the leasing of the iclub Fortress Hill Hotel commencing from 28th July, 2014 to 27th July, 2017. Rental receipts for the first three years of the lease term have been determined to be HK\$82.50 million, HK\$86.625 million and HK\$90.75 million, respectively.

Market rental reviews by a jointly appointed independent professional property valuer will take place for each of the remaining periods of the lease term from 28th July, 2017 to 31st December, 2018 and from 1st January, 2019 to 31st December, 2019, respectively, and any extension thereof to determine the market rental packages, including the market rental components (comprising the Base Rent, Variable Rent and lessee's contribution to the FF&E reserve) together with the amount of the security deposit required.

# Furniture, Fixtures & Equipment Reserve

Regal REIT is obligated under the respective Initial Hotels Lease Agreements and Wan Chai Hotel Management Agreement to maintain a reserve to fund expenditures for replacements of FF&E in the Initial Hotels and iclub Wan Chai Hotel - hotel portion, respectively. During the Interim Period, Regal REIT contributed amounts equal to 2% of the total hotel revenue (i.e. the total of room revenue, food and beverage revenue and/or other income of the hotel properties) for each month and HK\$17.5 million was contributed to the FF&E reserve with corresponding expenditures of HK\$10.1 million being recorded for the purposes intended.

Pursuant to the SW Lease Agreement and the FH Lease Agreement, the RHIHL Lessee is required for the first three years of the lease term to fund the actual costs of any replacements and/or additional FF&E in the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel.

# **REVIEW OF OPERATIONS AND FINANCIAL RESULTS**

The results of the Group for the Interim Period are set out in the condensed consolidated financial statements.

# Hotel Industry Conditions in Hong Kong

#### Visitor Arrivals to Hong Kong, 1H 2016 versus 1H 2015<sup>1</sup>

Visitors to Hong Kong by	1H 2016 (Percentage of				
Geographical Regions	total visitors)	1H 2016	1H 2015	Variance	Variance %
Mainland China	75.2%	20,415,710	22,846,524	(2,430,814)	(10.6%)
South & Southeast Asia	6.7%	1,820,744	1,677,313	143,431	8.6%
North Asia	4.4%	1,186,738	1,134,117	52,621	4.6%
Taiwan	3.6%	986,919	956,914	30,005	3.1%
Europe, Africa & the Middle East	4.0%	1,085,343	1,048,813	36,530	3.5%
The Americas	3.2%	870,507	858,095	12,412	1.4%
Australia, New Zealand & South Pacific	1.2%	339,816	334,233	5,583	1.7%
Macau SAR	1.7%	454,497	471,231	(16,734)	(3.6%)
Total	100.0%	27,160,274	29,327,240	(2,166,966)	(7.4%)
Overnight visitors included in above	-	12,427,158	12,696,759	(269,601)	(2.1%)

During the first half of 2016, the visitor arrival numbers recorded a decrease of approximately 2.2 million, representing a drop of 7.4% year-on-year.

Mainland China visitors declined by 10.6%, aggregating to approximately 20.4 million and taking up 75.2% of the total arrivals to Hong Kong during the period.

Arrivals from short-haul markets comprising other Asian regions (including North Asia, South & Southeast Asia, Taiwan and Macau SAR), on the other hand, achieved a positive growth of 4.9%, reaching 4.4 million and representing 16.4% of the total visitor arrivals to Hong Kong.

Visitors from long-haul markets, in line with the short-haul markets, showed a similar positive trend. Visitor arrivals increased by 2.4%, with total arrivals aggregating to 2.3 million. Visitors from the Americas increased with a growth of 1.4%, accounting for 3.2% of total visitors. Arrivals from the Europe, Africa and the Middle East markets also displayed a growth by 3.5%, with the visitor numbers reaching approximately 1.1 million and taking up 4.0% of the total arrivals.

Out of the total arrivals, overnight visitors recorded a total of about 12.4 million, taking up 45.8% of total arrivals and reporting a decline of 2.1% as compared to the same period last year.

<sup>1</sup> 

Source: Insights & Research, Hong Kong Tourism Board, "Visitor Arrival Statistics – Jun 2016", July 2016; "Visitor Arrival Statistics – Jun 2015", July 2015; the REIT Manager.

### Review of Hotel Rooms Supply in Hong Kong

During the first quarter of 2016, the hotel room supply in Hong Kong reported an increase by 156 units, posting a growth of 0.2% from 73,846 to 74,002 rooms. During the period, four new hotel properties opened. The number of hotel properties rose from 253 to 257, representing an increase by 1.6%. By the end of 2016, it is projected that the hotel room supply will reach 75,845 (FY2015: 73,846 units), for an anticipated increase of around 2.7% over the previous year.<sup>2</sup>

### Industry Performance

Room Occupancy Rates, Average Room Rates and RevPAR (Revenue per available room) of the different categories of hotels are summarized below.

	Hong Kong Hotel Market Performance (1H 2016 versus 1H 2015) <sup>3</sup>					)3
	Room Occu	pancy Rates	Average R	oom Rates	Rev	PAR
Category	1H 2016	1H 2015	1H 2016	1H 2015	1H 2016	1H 2015
	%	%	НК\$	HK\$	нк\$	HK\$
High Tariff A	81	82	2,149	2,270	1,741	1,861
High Tariff B	87	86	999	1,068	869	918
Medium Tariff	82	86	626	667	513	574
All Hotels	84	85	1,258	1,335	1,057	1,135

During the first half of 2016, in light of the decline in the number of overnight visitors, the overall hotel occupancy rate reached 84%, which was down slightly by 1 percentage point year-on-year. The industry-wide average room rate recorded a decrease of 5.8% to HK\$1,258 per night. Both factors contributed to the decline in the hotel industry's RevPAR by HK\$78 or 6.9% year-on-year.

# Performance Highlights of Regal REIT

Regal REIT currently has an aggregate of 4,569 guestrooms and suites in eight hotel properties, with a total gross floor area of approximately 230,465 square meters, that are strategically located in Hong Kong. The aggregate property valuation of Regal REIT's property portfolio amounted to HK\$22,180.0 million as at 30th June, 2016, representing an increase of HK\$108.0 million as compared to the valuation of HK\$22,072.0 million as at 31st December, 2015.

The financial performance of Regal REIT relies on the underlying operating results of the respective hotel businesses operated by the RHIHL Lessee and the self-operated iclub Wan Chai Hotel, all under the management of the Hotel Manager. The lease rentals provide secured income protection while Regal REIT will still be eligible to earn Variable Rent for the Initial Hotels from sharing of the excess NPI over Base Rent.

Overall, the property portfolio of Regal REIT achieved an operating performance which is at a similar level compared to the performance of the hotel market during the period under review.

<sup>3</sup> Source: Insights & Research, Hong Kong Tourism Board, "Hotel Room Occupancy Report – Jun 2016", July 2016; the REIT Manager.



<sup>2</sup> Source: Insights & Research, Hong Kong Tourism Board, "Hotel Supply Situation – as at Mar 2016", May 2016; the REIT Manager.

#### Performance of the Initial Hotels

Total hotel revenue, gross operating profit and net property income and statistics for the combined Initial Hotels for 1H 2016 versus 1H 2015 are set out below.

	1H 2016 HK\$′million	1H 2015 HK\$′million	Variance HK\$'million	Variance %
Operating Results	5447	504.2		(6.00())
Room revenue	544.7	584.3	(39.6)	(6.8%)
Food and beverage revenue	299.6	302.5	(2.9)	(1.0%)
Other income	17.2	20.3	(3.1)	(15.3%)
Total hotel revenue	861.5	907.1	(45.6)	(5.0%)
Operating expenses	(507.4)	(520.6)	13.2	2.5%
Gross operating profit	354.1	386.5	(32.4)	(8.4%)
Other expenses	(33.9)	(34.9)	1.0	2.9%
Net rental income	19.0	21.0	(2.0)	(9.5%)
Net property income	339.2	372.6	(33.4)	(9.0%)
Net property meane			(33.1)	(3.070)
Statistics				
Average room rate	HK\$932.62	HK\$1,000.88	(HK\$68.26)	(6.8%)
Occupancy rate	82.6%	83.0%	(0.4%)	(0.5%)
RevPAR	HK\$770.44	HK\$830.93	(HK\$60.49)	(7.3%)
Total available room nights	706,888	703,004	3,884	0.6%
	/00,000	705,004	5,004	0.0 %

The setbacks in the local hotel market continued to prevail during the period under review, total hotel revenue of the Initial Hotels reported a year-on-year decrease by HK\$45.6 million or by 5.0% to HK\$861.5 million (1H 2015: HK\$907.1 million). Gross operating profit attained HK\$354.1 million (1H 2015: HK\$386.5 million), declining by 8.4%. Likewise, net property income achieved HK\$339.2 million, representing a decrease of HK\$33.4 million or 9.0% drop as compared with the same period last year (1H 2015: HK\$372.6 million).

583,957

583,635

322

0.1%

For the period under review, the average occupancy rate of the Initial Hotels attained 82.6% (1H 2015: 83.0%). The average room rate, under continuing strong competition, recorded a decrease by 6.8%, reaching HK\$932.62 (1H 2015: HK\$1,000.88). Likewise, the RevPAR of the Initial Hotels was HK\$770.44 (1H 2015: HK\$830.93), representing a decrease of 7.3% year-on-year.

#### **Base Rent**

Occupied room nights

According to the 2016 Market Rental Package, Regal REIT received Base Rent in the form of cash for each Initial Hotel on a monthly basis. During the Interim Period, Regal REIT earned and received an aggregate Base Rent of HK\$366.0 million.

#### Variable Rent

Regal REIT is entitled to receive Variable Rent through the sharing of aggregate profits from the Initial Hotels' operations over the Base Rent payments for the period under review. As the NPI of HK\$339.2 million from hotel operations for the Initial Hotels was below the prorated Base Rent of HK\$366.0 million, therefore, no Variable Rent was receivable for the period.

#### Performance of iclub Wan Chai Hotel

During the period under review, the average occupancy rate of iclub Wan Chai Hotel was 97.5%. The average room rate attained around HK\$899, or a drop of about 3.2% from approximately HK\$928 as reported in the same period last year.

For the six months ended 30th June, 2016, iclub Wan Chai Hotel - hotel portion contributed gross hotel revenue of HK\$15.8 million and incurred operating costs and expenses amounting to HK\$8.5 million. For the non-hotel portions comprising retail and commercial premises, rental income of HK\$3.4 million was generated under the leases to third party tenants for the period under review.

#### Performance of iclub Sheung Wan Hotel

During the Interim Period, the iclub Sheung Wan Hotel achieved an overall occupancy rate of 85.2% with an average daily room rate of about HK\$770 and operated with a steady performance. During the period under review, Regal REIT earned fixed rental income, as pre-determined in accordance to the terms of the SW Lease Agreement that took effect from the completion date of acquisition on 10th February, 2014.

During the Interim Period, Regal REIT received rentals of HK\$43.1 million; while accounting rental income of HK\$41.3 million was recognised on the straight-line basis.

#### Performance of iclub Fortress Hill Hotel

The iclub Fortress Hill Hotel achieved a 84.4% occupancy rate and an average daily room rate of HK\$579 for the Interim Period, with its performance considered to be satisfactory for a new start-up hotel. During the period under review, Regal REIT earned fixed rental income, as pre-determined in accordance with the terms of the FH Lease Agreement that took effect from the completion date of acquisition on 28th July, 2014.

During the Interim Period, Regal REIT received rentals of HK\$43.3 million; while accounting rental income of HK\$43.2 million was recognised on the straight-line basis.

# **Capital Additions Projects**

A total of up to 290 guestrooms and suites within the five Initial Hotels were scheduled to be taken out of operation at different times in 2016 for renovation and upgrading work under an ongoing asset enhancement programme and, in this regard, the renovation work for 92 rooms has been completed on or before 30th June, 2016 and the rooms put back in operation. In addition, various work projects for the conversion of certain food and beverage space and the upgrading and replacement of the engineering facilities have also been planned and are on-going in the five Initial Hotels.



# Net Rental and Hotel Income

An analysis of the net rental and hotel income for the Interim Period compared to the corresponding period in 2015 is set out below.

	Six months 30th June,		Six months er 30th June, 2 UK¢rmillion	ne, 2015	
	HK\$'million	70	HK\$'million	%	
Initial Hotels Base Rent Other income	366.0 5.0	77.1 1.1	381.5 5.4	77.7 1.1	
iclub Sheung Wan Hotel Rental income	41.3	8.7	41.1	8.4	
iclub Fortress Hill Hotel Rental income	43.2	9.1	42.9	8.7	
iclub Wan Chai Hotel Gross hotel revenue Rental income	15.8 3.4	3.3 0.7	16.7	3.4 0.7	
Gross rental and hotel income	474.7	100.0	491.0	100.0	
Property operating expenses Hotel operating expenses	(5.4) (8.5)	(1.1) (1.8)	(6.8) (8.3)	(1.4) (1.7)	
Net rental and hotel income	460.8	97.1	475.9	96.9	

During the Interim Period, net rental and hotel income represented 97.1% of the gross rental and hotel income, after the deduction of property and hotel operating expenses. The management services of the hotel properties are provided by the Hotel Manager under the relevant hotel management agreements with respect to the Initial Hotels, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel.

# **Distributable Income and Distribution Policy**

Pursuant to the Trust Deed, Regal REIT is required to ensure that the total amount distributed to Unitholders shall not be less than 90% of Regal REIT's total distributable income for each financial year and the current policy of the REIT Manager is to comply with such requirement. The amount of any distribution for the interim period of each financial year is at the discretion of the REIT Manager.

The unaudited distributable income for the Interim Period amounted to HK\$254.6 million, representing an entitlement of approximate HK\$0.0781 per Unit.

# **Interim Distribution for 2016**

The Board of Directors of the REIT Manager has resolved to declare an interim distribution of HK\$0.074 per Unit for the Interim Period. The interim distribution will be payable to Unitholders on the Register of Unitholders on 14th September, 2016.

# **Closure of Register of Unitholders**

The Register of Unitholders will be closed from Monday, 12th September, 2016 to Wednesday, 14th September, 2016, both days inclusive, during which period no transfers of Units will be effected. In order to qualify for the interim distribution for 2016, all Unit certificates with completed transfer forms must be lodged with Regal REIT's Unit registrar, Computershare Hong Kong Investor Services Limited, no later than 4:30 p.m. on Friday, 9th September, 2016. The relevant distribution warrants are expected to be despatched on or about 3rd October, 2016.

# Valuation of the Property Portfolio

As at 30th June, 2016, Regal REIT's overall property portfolio was valued at HK\$22,180.0 million (31st December, 2015: HK\$22,072.0 million). The property portfolio is comprised of (i) the five Initial Hotels, the iclub Sheung Wan Hotel, the iclub Fortress Hill Hotel and the non-hotel portions of the iclub Wan Chai Hotel that are classified as investment properties; and (ii) the owner-operated hotel portion of the iclub Wan Chai Hotel which is classified as property, plant and equipment.

Valuations of the properties as at 30th June, 2016 and 31st December, 2015 are tabulated below.

Property	Location	30 June 2016 Valuation HK\$ million	31 Dec 2015 Valuation HK\$ million	% Change
Initial Hotels:				
Regal Airport Hotel	Lantau Island	3,440	3,420	0.6%
Regal Hongkong Hotel	HK Island	3,770	3,770	-
Regal Kowloon Hotel	Kowloon	5,130	5,090	0.8%
Regal Oriental Hotel	Kowloon	1,770	1,790	(1.1%)
Regal Riverside Hotel	New Territories	4,320	4,260	1.4%
		18,430	18,330	0.5%
iclub Hotels:				
iclub Wan Chai Hotel	HK Island	806	801	0.6%
iclub Sheung Wan Hotel	HK Island	1,440	1,440	-
iclub Fortress Hill Hotel	HK Island	1,504	1,501	0.2%
Overall property portfolio		22,180	22,072	0.5%

The valuations of the property portfolio as at 30th June, 2016 were conducted by Colliers International (Hong Kong) Limited ("Colliers"), the principal valuer of Regal REIT appointed by the Trustee with a term of three years commencing in December 2015 pursuant to the provisions of the Code on Real Estate Investment Trusts (the "REIT Code").

Colliers, an independent professional property valuer, assessed the market values of the property portfolio subject to the lease agreements, hotel operations and the hotel management agreements and in accordance with "The HKIS Valuation Standards (2012 Edition)", the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the REIT Code. Colliers used the discounted cash flow ("DCF") method based on key assumptions such as hotel room occupancies, hotel average room rates, terminal capitalisation rates and discount rates. The market approach was also used as a check on the valuation derived from the DCF method.

# Net Assets Attributable to Unitholders

As at 30th June, 2016, net assets attributable to Unitholders amounted to HK\$13,442.1 million (31st December, 2015: HK\$13,371.2 million), representing net asset value ("NAV") per Unit attributable to Unitholders of HK\$4.127, which was above the NAV of HK\$4.105 per Unit as at 31st December, 2015 mainly due to the increase in the fair value of the property portfolio.

# FINANCIAL REVIEW AND FINANCING STRATEGY

At 30th June, 2016, Regal REIT had unsecured notes due in 2018 for an aggregate nominal principal amount of HK\$1,938.9 million and secured bank loan facilities of up to HK\$6,555.0 million with different maturity terms.

# **Regal REIT Medium Term Note Programme and Notes Issuance**

In January 2013, Regal REIT announced the establishment and listing of a US\$1.0 billion medium term note programme (the "MTN Programme") which was intended to serve as a funding platform to finance the planned expansion of Regal REIT.

As at 30th June, 2016, the outstanding notes issued in March 2013 and May 2013 have an aggregate nominal principal amount of HK\$1,938.9 million, with maturities in March 2018 and May 2018, respectively.

#### Loan Financing

As at 30th June, 2016, Regal REIT had bank loan facilities aggregating HK\$6,555.0 million, comprised of: (a) a term loan facility of HK\$4,500.0 million secured by three of the five Initial Hotels; (b) a term loan facility of HK\$440.0 million secured by the iclub Wan Chai Hotel; (c) term and revolving loan facilities of up to HK\$790.0 million secured by the iclub Sheung Wan Hotel; and (d) term and revolving loan facilities of up to HK\$825.0 million secured by the iclub Fortress Hill Hotel.

### Financing for the Initial Hotels

The agreement for a term loan facility of HK\$4,500.0 million and revolving loan facility of up to HK\$300.0 million (the "2013 IH Facilities") was entered into on 23rd July, 2013 by Regal REIT, through wholly-owned subsidiaries, namely, Bauhinia Hotels Limited and Rich Day Investments Limited as the borrowers, for a term of five years to July 2018, and is secured by three of the five Initial Hotels, namely, Regal Airport Hotel, Regal Hongkong Hotel and Regal Riverside Hotel. The 2013 IH Facilities bear Hong Kong Interbank Offered Rates (HIBOR)-based interest. After the voluntary cancellation of the revolving loan facility by Regal REIT, the outstanding amount on the 2013 IH Facilities was HK\$4,500.0 million as at 30th June, 2016, comprising the full amount of the term loan facility.

Taking advantage of the available liquidity in the loan market, the REIT Manager is self-arranging new HK\$5.5 billion 5-year term and revolving loan facilities with a syndicate of local and international banks to refinance the 2013 IH Facilities, with an aim to achieve lower interest costs and to provide additional funds to Regal REIT. The arrangements with the banks are being finalised, with completion expected to take place in the second half of 2016.

#### Financing for iclub Wan Chai Hotel

On 22nd December, 2014, a term loan facility agreement for a principal amount of HK\$440.0 million (the "2014 WC Facility"), with a term of five years to December 2019, was entered into by Sonnix Limited, a wholly-owned subsidiary of Regal REIT. The 2014 WC Facility, secured by the iclub Wan Chai Hotel, bears HIBOR-based interest throughout the term and was fully drawn down, with the proceeds having been applied mainly for the repayment of the previous term loan facility which was entered into in 2012.

As at 30th June, 2016, the outstanding amount on the 2014 WC Facility was HK\$440.0 million.



### Financing for iclub Sheung Wan Hotel

On 10th February, 2014, Regal REIT, through a wholly-owned subsidiary, Tristan Limited, arranged a bilateral loan facility of up to HK\$790.0 million, comprised of a term loan facility of HK\$632.0 million and a revolving loan facility of up to HK\$158.0 million, secured by the iclub Sheung Wan Hotel (the "2014 SW Facilities"). The 2014 SW Facilities, used primarily to finance the payment of the remaining purchase consideration for the acquisition of the iclub Sheung Wan Hotel after deduction of the deposit of HK\$948.0 million, have a term of five years to February 2019.

As at 30th June, 2016, the term loan amount of HK\$632.0 million was utilised and outstanding while the revolving loan facility of HK\$158.0 million remained undrawn.

#### Financing for iclub Fortress Hill Hotel

On 28th July, 2014, Regal REIT, through a wholly-owned subsidiary, Wise Decade Investments Limited, arranged another bilateral loan facility of up to HK\$825.0 million, comprised of a term loan facility of HK\$660.0 million and a revolving loan facility of up to HK\$165.0 million, secured by the iclub Fortress Hill Hotel (the "2014 FH Facilities"). The 2014 FH Facilities, arranged primarily to finance the payment of the remaining purchase consideration for the acquisition of the iclub Fortress Hill Hotel after deduction of the refundable cash collateral of HK\$990.0 million, have a term of five years to July 2019.

As at 30th June, 2016, the utilised 2014 FH Facilities amounted to HK\$660.0 million under the term loan facility and the revolving loan facility drawn to the extent of HK\$90.0 million.

# **Managing Fluctuations in Interest Rates**

During the Interim Period, the low interest rate environment continued. As at 30th June, 2016, the interest costs in respect of the aggregate loan facilities are all subject to floating HIBOR-based margin after the relevant interest rate swap arrangements expired in March 2015. The REIT Manager closely monitors the market interest rate trends and is continuously assessing any need to hedge against the floating HIBOR for the remaining terms of the respective loans.

# **Gearing and Cash**

As at 30th June, 2016, the gearing ratio of Regal REIT was 37.1% (30th June, 2015: 36.6%), being the gross amount of the outstanding loans and debts aggregating HK\$8,260.9 million, which takes into account: (a) the principal amount of the notes of HK\$1,938.9 million; (b) the 2013 IH Facilities of HK\$4,500.0 million; (c) the 2014 WC Facility of HK\$440.0 million; (d) the 2014 SW Facilities of HK\$632.0 million; and (e) the 2014 FH Facilities of HK\$750.0 million, as compared to the total gross assets of Regal REIT of HK\$22,280.4 million, which is below the maximum 45% permitted under the REIT Code.

As at 30th June, 2016, Regal REIT had a total of HK\$29.1 million in unrestricted and HK\$55.1 million in restricted cash balances and bank deposits, and unutilised revolving loan facilities of HK\$233.0 million. Regal REIT maintains adequate cash reserves and revolving loan facilities and receives timely payments of rental income to satisfy its financial commitments as well as working capital requirements on an on-going basis.

# **Pledged Assets**

As at 30th June, 2016, six of the eight Regal REIT's properties, namely, Regal Airport Hotel, Regal Hongkong Hotel, Regal Riverside Hotel, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel, with an aggregate carrying value of HK\$15,280.0 million, were pledged to secure bank loan facilities granted to Regal REIT. No property was pledged to secure the notes under the MTN Programme.





# **OTHER INFORMATION AND DISCLOSURES**

#### **PUBLIC FLOAT**

As at 30th June, 2016, there were 3,257,431,189 Units in issue.

Based on information that is publicly available to the REIT Manager and as reported to the Directors of the REIT Manager, more than 25% of the issued Units were held by independent public Unitholders as at 30th June, 2016.

#### **NEW UNITS ISSUED**

There were no new Units allotted and issued during the Interim Period.

#### **EMPLOYEES**

Regal REIT is managed by the REIT Manager and the Trustee. By contracting out such services, Regal REIT does not employ any staff in its own right.

# **BUY-BACK, SALE OR REDEMPTION OF UNITS**

There were no buys-back, sales or redemptions of Units during the Interim Period.

#### MATERIAL ACQUISITIONS OR DISPOSALS OF REAL ESTATE

Regal REIT did not enter into any real estate acquisition or disposal transactions during the Interim Period.

#### **OTHER INVESTMENTS**

Regal REIT did not engage or participate in any Property Development and Related Activities (as defined in the REIT Code) nor invest in any Relevant Investments (as defined in the REIT Code) during the Interim Period.

# FOREIGN ACCOUNT TAX COMPLIANCE ACT

Under the Foreign Account Tax Compliance Act ("FATCA") issued by the government of the United States ("US"), US taxpayers holding foreign financial accounts are subject to US tax obligations. Regal REIT, acting upon professional tax opinions and legal advice from its legal advisor, has registered as a foreign financial institution (the "FFI") with the US Internal Revenue Service and made the FATCA reporting on certain details of Unitholders who are US taxpayers in compliance with the related requirements before the stipulated deadline applicable to all FFIs in Hong Kong.

# **CORPORATE GOVERNANCE**

The REIT Manager seeks to ensure good corporate governance through high levels of transparency, equal treatment of Unitholders, compliance with applicable laws and regulations and by appointing independent and well-qualified board members.

The REIT Manager has adopted a compliance manual for use in relation to the management and operation of Regal REIT (the "Compliance Manual"). The Compliance Manual sets out the key processes, systems and policies and procedures to guide operations and, thereby, set a high standard of corporate governance to ensure relevant regulations and legislation are adhered to.

During the Interim Period, Regal REIT and the REIT Manager have complied with the provisions of the Compliance Manual, the Trust Deed and the REIT Code and the relevant provisions of the SFO and the Listing Rules which are applicable to Regal REIT.

### **AUTHORISATION STRUCTURE**

Regal REIT is a collective investment scheme authorised by the SFC under section 104 of the SFO and regulated by the provisions of the REIT Code and constituted by the Trust Deed.

The REIT Manager is licensed by the SFC under the SFO to conduct regulated activities related to asset management. During the period under review, Mr. Johnny Chen Sing Hung, Mr. Simon Lam Man Lim and Mr. Yip Yat Wa were appointed as the Responsible Officers of the REIT Manager.

The Trustee is registered as a trust company and is qualified to act as a trustee for collective investment schemes authorised under the SFO pursuant to the REIT Code.

#### **BOARD OF DIRECTORS OF THE REIT MANAGER**

The board of directors of the REIT Manager (the "Board") is responsible for overseeing the overall governance of the REIT Manager and the day-to-day management of the REIT Manager's affairs and the conduct of its business. The Board has established a framework for the management of Regal REIT, including systems of internal control and business risk management processes.

Subsequent to the Interim Period, Mr. Alvin Leslie Lam Kwing Wai, an Independent Non-executive Director and a member of the Audit Committee of the REIT Manager, passed away on 31st July, 2016. With the vacancy resulting from the passing away of Mr. Lam, there are only three Independent Non-executive Directors within the Board, which does not comply with the Compliance Manual that requires at least one-third of the Board to be Independent Non-executive Directors. The Board is seeking to appoint a new Independent Non-executive Director (who will also serve as a replacement for Mr. Lam on the Audit Committee) as soon as practicable and within the period of three months from 31st July, 2016, in order to meet the requirements as set out in the Compliance Manual. A further announcement will be made upon fulfilling of the aforesaid requirements. The Board presently comprises two Executive Directors, five Non-executive Directors and three Independent Non-executive Directors.



# DEALINGS IN SECURITIES OF REGAL REIT BY DIRECTORS OR THE REIT MANAGER

The REIT Manager has adopted the "Code Governing Dealings in Units by Directors or the REIT Manager" (the "Units Dealings Code") governing dealings in the securities of Regal REIT by the Directors and the REIT Manager as set out in the Compliance Manual, on terms no less exacting than the required standards of the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules (the "Model Code"). The Units Dealings Code may be extended to senior executives, officers and other employees of the REIT Manager as the Board may determine. Following specific enquiries by the REIT Manager, the Directors of the REIT Manager and the REIT Manager have confirmed that they have complied with the required standards under the Model Code and the Units Dealings Code during the Interim Period.

# **CHANGE OF INFORMATION OF DIRECTORS**

Subsequent to publication of the 2015 annual report of Regal REIT, the REIT Manager was informed of the following changes of Director's information:

Name of DirectorDetails of changesHon. Abraham Shek Lai HimRetired from being non-executive director of The Hong Kong Mortgage Corporation<br/>Limited with effect from 25th April, 2016.

### **REVIEW OF INTERIM REPORT**

The Disclosure Committee and the Audit Committee of the REIT Manager have reviewed the interim report of Regal REIT for the six-month period from 1st January, 2016 to 30th June, 2016, in conjunction with Regal REIT's external auditors. The review report of the external auditors is set out in the section "Report on Review of Interim Financial Informations" contained in this Interim Report.

During the period under review, Regal REIT and the other companies or entities held or controlled by Regal REIT (collectively, the "Regal REIT Group") entered into a number of continuing transactions with its connected persons (defined in paragraph 8.1 of the REIT Code), as listed below, which constitute connected party transactions of Regal REIT within the meaning of the REIT Code:

- (i) the REIT Manager and the other companies or entities held or controlled by Regal Hotels International Holdings Limited ("RHIHL") (collectively, the "RHIHL Connected Persons Group");
- (ii) the Trustee and companies within the same group or otherwise "associated" with the Trustee (collectively, the "Trustee Connected Persons Group"); and
- (iii) Colliers International (Hong Kong) Limited ("Colliers"), the principal valuer of Regal REIT, and companies within the same group or otherwise "associated" with Colliers (collectively, the "Valuer Connected Persons Group").

# **RHIHL CONNECTED PERSONS GROUP**

### (a) Initial Hotels Lease Agreements

Each of Bauhinia Hotels Limited, Cityability Limited, Gala Hotels Limited, Regal Riverside Hotel Limited and Ricobem Limited, in relation to Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel, Regal Riverside Hotel and Regal Kowloon Hotel, the direct owners of the Initial Hotels, respectively, (collectively, the "Initial Hotel – Property Companies" and each referred to as the "Initial Hotel – Property Company") entered into separate Initial Hotels Lease Agreements with Favour Link International Limited (the "RHIHL Lessee") in relation to the leasing of the Initial Hotels on 16th March, 2007 (as amended by the first supplemental lease agreement on 12th February, 2010). On 12th March, 2015, each of the Initial Hotel – Property Companies had entered into (a) a second supplemental lease agreement in respect of each Initial Hotel with the RHIHL Lessee to: (i) extend the original term of each of the Initial Hotels Lease Agreements, which expired on 31st December, 2015, by a further five years from 1st January, 2016 to 31st December, 2020 (the "Extended Period"). As a result, the total lease term of each Initial Hotels Lease Agreement is now from 30th March, 2007 (the listing date of Regal REIT) to 31st December, 2020; and (ii) amend the formula for calculating the amount of the security deposit during the Extended Period, (together, the "Lease Extension/Amendment"); and (b) a first supplemental lease guarantee in respect of each Initial Hotel with the Trustee and RHIHL to make consequential amendments in light of the Lease Extension/Amendment, reflecting RHIHL's obligation to maintain a third party guarantee and the amended formula for calculating the amount of the security deposit during the Extended Period. The above-mentioned second supplemental lease agreements and the first supplemental lease guarantees became effective upon the independent Unitholders' approval having been obtained at the extraordinary general meeting of Regal REIT held on 14th April, 2015. References can be made to the related announcements dated 13th March, 2015 and 14th April, 2015 and the related circular to Unitholders dated 13th March, 2015, as published by the REIT Manager setting out further details of this continuing connected party transaction. The RHIHL Lessee is a member of the RHIHL Connected Persons Group.

Under the terms of each Initial Hotels Lease Agreement (as may be amended from time to time), the RHIHL Lessee makes lease payments to the Initial Hotel – Property Company and is entitled to operate and manage the Initial Hotel owned by the Initial Hotel – Property Company and, accordingly, all income received from the operation of the relevant Initial Hotel shall, during the term of the Initial Hotels Lease Agreements, be retained by the RHIHL Lessee.

During the Interim Period, total contractual lease income under the Initial Hotels Lease Agreements amounted to approximately HK\$371.0 million including Base Rent, Variable Rent and other income.



# (b) Initial Hotels Management Agreements

Under the terms of each Initial Hotels Lease Agreement, the RHIHL Lessee has delegated the operation and management of the relevant Initial Hotel to Regal Hotels International Limited (the "Hotel Manager") by entering into the Initial Hotels Management Agreement with the Hotel Manager for a term of twenty years from 16th March, 2007. The RHIHL Lessee and the Hotel Manager are both members of the RHIHL Connected Persons Group.

Each Initial Hotel – Property Company is also a party to the Initial Hotels Management Agreement on terms including that, upon the expiry or termination of any Initial Hotels Lease Agreement, the Hotel Manager will continue to manage the relevant Initial Hotel in accordance with the Initial Hotels Management Agreement.

## (c) Initial Hotels Lease Guarantees

RHIHL, a member of the RHIHL Connected Persons Group, has guaranteed to pay all amounts from time to time owing or payable by the RHIHL Lessee to the Initial Hotel – Property Companies under the Initial Hotels Lease Agreements, when the same become due, together with other charges and outgoings, interest, default interest, fees and costs by entering into the lease guarantees (as amended by first supplemental lease guarantee on 12th March, 2015) (the "Initial Hotels Lease Guarantees"). The Initial Hotels Lease Guarantees also contain indemnities in respect of all guaranteed liabilities.

# (d) Initial Hotels Deed of Trade Mark Licence

Regal International Limited, a member of the RHIHL Connected Persons Group, entered into a deed of trade mark licence (the "Initial Hotels Deed of Trade Mark Licence") with the REIT Manager and Regal REIT Group on 2nd March, 2007. Regal International Limited granted to the REIT Manager and each Initial Hotel – Property Company, inter alia, a non-exclusive and non-transferable licence to use its registered trade marks or service marks, in any jurisdiction where such marks are registered and free of any royalty, for the purpose of describing the ownership of each Initial Hotel and/or uses in connection with the business of each Initial Hotel.

# (e) Wan Chai Hotel Management Agreement

On 23rd December, 2010, Regal REIT (via Sonnix Limited (the "iclub Wan Chai Hotel – Property Company")) entered into the Wan Chai Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Wan Chai Hotel for a 10-year term commencing on 1st January, 2011 and expiring on 31st December, 2020, at management fees comprised of a base fee which is equal to 2% of the gross hotel revenue derived from iclub Wan Chai Hotel and incentive fees equal to 5% of the gross operating profit of iclub Wan Chai Hotel over the base fee and certain fixed charges for each fiscal year during the term of the Wan Chai Hotel Management Agreement.

During the Interim Period, total management fees under the Wan Chai Hotel Management Agreement amounted to approximately HK\$0.7 million.

# (f) SW Lease Agreement

Regal REIT (via Tristan Limited (the "iclub Sheung Wan Hotel – Property Company")) entered into the SW Lease Agreement in relation to the leasing of the iclub Sheung Wan Hotel with the RHIHL Lessee, a member of the RHIHL Connected Persons Group, on 10th February, 2014. The term of the SW Lease Agreement expires on 31st December, 2019, which is extendable at the option of Regal REIT for a further five years. Under the terms of the SW Lease Agreement, the RHIHL Lessee makes lease payments to the iclub Sheung Wan Hotel – Property Company and is entitled to operate and manage the iclub Sheung Wan Hotel owned by the iclub Sheung Wan Hotel – Property Company and, accordingly, all income received from the iclub Sheung Wan Hotel shall, during the term of the SW Lease Agreement, be retained by the RHIHL Lessee.

During the Interim Period, total contractual rental receipts under the SW Lease Agreement amounted to approximately HK\$43.1 million.

# (g) SW Lease Guarantee

Pursuant to a lease guarantee entered into on 10th February, 2014 (the "SW Lease Guarantee"), RHIHL, a member of the RHIHL Connected Person Group, has guaranteed: (a) the RHIHL Lessee's obligations to pay to the iclub Sheung Wan Hotel – Property Company and the Trustee, on demand by the iclub Sheung Wan Hotel – Property Company or the Trustee (on behalf of Regal REIT and at the direction of the REIT Manager), all amounts (including, without limitation, all rents, other charges and outgoings, interest, default interest, fees and costs) from time to time owing or payable to the iclub Sheung Wan Hotel – Property Company under the SW Lease Agreement; and (b) the due observance and performance of all terms, conditions, covenants, agreements and obligations contained in the SW Lease Agreement, and on the part of the RHIHL Lessee, to be observed and performed.

# (h) SW Hotel Management Agreement

On 10th February, 2014, Regal REIT (via the iclub Sheung Wan Hotel – Property Company) entered into the SW Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Sheung Wan Hotel for a 10-year term commencing on 10th February, 2014. The Hotel Manager is engaged to act as the exclusive operator and manager of the iclub Sheung Wan Hotel to supervise, direct and control the management, operation and promotion of the business of the iclub Sheung Wan Hotel during the operating term of the SW Hotel Management Agreement.

# (i) FH Lease Agreement

Regal REIT (via Wise Decade Investments Limited (the "iclub Fortress Hill Hotel – Property Company")) entered into the FH Lease Agreement in relation to the leasing of the iclub Fortress Hill Hotel with the RHIHL Lessee, a member of the RHIHL Connected Persons Group, on 28th July, 2014. The term of the FH Lease Agreement expires on 31st December, 2019, which is extendable at the option of Regal REIT for a further five years. Under the terms of the FH Lease Agreement, the RHIHL Lessee makes lease payments to the iclub Fortress Hill Hotel – Property Company and is entitled to operate and manage the iclub Fortress Hill Hotel owned by the iclub Fortress Hill Hotel – Property Company and, accordingly, all income received from the iclub Fortress Hill Hotel shall, during the term of the FH Lease Agreement, be retained by the RHIHL Lessee.

During the Interim Period, total contractual rental receipts under the FH Lease Agreement amounted to approximately HK\$43.3 million.

# (j) FH Lease Guarantee

Pursuant to a lease guarantee entered into on 28th July, 2014 (the "FH Lease Guarantee"), RHIHL, a member of the RHIHL Connected Person Group, has guaranteed: (a) the RHIHL Lessee's obligations to pay to the iclub Fortress Hill Hotel – Property Company and the Trustee, on demand by the iclub Fortress Hill Hotel – Property Company or the Trustee (on behalf of Regal REIT and at the direction of the REIT Manager), all amounts (including, without limitation, all rents, other charges and outgoings, interest, default interest, fees and costs) from time to time owing or payable to the iclub Fortress Hill Hotel – Property Company under the FH Lease Agreement; and (b) the due observance and performance of all terms, conditions, covenants, agreements and obligations contained in the FH Lease Agreement, and on the part of the RHIHL Lessee, to be observed and performed.

# (k) FH Hotel Management Agreement

On 28th July, 2014, Regal REIT (via the iclub Fortress Hill Hotel – Property Company) entered into the FH Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Fortress Hill Hotel for a 10-year term commencing on 28th July, 2014. The Hotel Manager is engaged to act as the exclusive operator and manager of the iclub Fortress Hill Hotel to supervise, direct and control the management, operation and promotion of the business of the iclub Fortress Hill Hotel during the operating term of the FH Hotel Management Agreement.

### **REIT Manager Fees**

Regal Portfolio Management Limited, a member of the RHIHL Connected Persons Group, was appointed as the REIT Manager of Regal REIT. REIT Manager fees aggregating approximately HK\$47.3 million for such services rendered during the Interim Period were settled and/or are to be settled pursuant to the provisions of the Trust Deed.

# Waivers from Strict Compliance

(i) A waiver (the "Initial Hotels – RHIHL Connected Persons Group's Waiver") from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code, in respect of the Initial Hotels Lease Agreements, Initial Hotels Management Agreements, Initial Hotels Lease Guarantees and Initial Hotels Deed of Trade Mark Licence described above, was granted by the SFC on 5th March, 2007 subject to the terms and conditions as set out in the offering circular dated 19th March, 2007 issued by the REIT Manager (the "Offering Circular").

As a consequence of the Lease Extension/Amendment, on 14th April, 2015, the SFC further extended its waiver term of the Initial Hotels – RHIHL Connected Persons Group's Waiver in respect of the Initial Hotels Lease Agreements, so that such waiver will only cease on the date of expiry (being 31st December, 2020) or termination of such agreements, whichever is earlier. Reference can be made to the related announcement dated 14th April, 2015 published by the REIT Manager.

During the Interim Period, Regal REIT has complied with the terms and conditions of the Initial Hotels – RHIHL Connected Persons Group's Waiver.

(ii) On 17th July, 2013, the SFC granted (subject to the terms and conditions as set out in the announcement dated 18th July, 2013 published by the REIT Manager) a waiver from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code in respect of the SW Lease Agreement, the SW Lease Guarantee, the SW Hotel Management Agreement, the FH Lease Agreement, the FH Lease Guarantee and the FH Hotel Management Agreement described above (the "SW & FH Hotels – RHIHL Connected Persons Group's Waiver").

During the Interim Period, Regal REIT has complied with the terms and conditions of the SW & FH Hotels – RHIHL Connected Persons Group's Waiver.

# **TRUSTEE CONNECTED PERSONS GROUP**

# **Corporate Finance Transactions**

On 11th January, 2013, R-REIT International Finance Limited (the "Issuer"), a special purpose vehicle wholly-owned by Regal REIT, established a US\$1.0 billion medium term note (the "Notes") programme (the "MTN Programme"). The Notes may be issued by the Issuer from time to time, and are guaranteed by the Trustee. A fiscal and paying agency agreement dated 11th January, 2013 relating to the MTN Programme entered into by the Issuer, the Trustee (as guarantor), Deutsche Bank AG, Hong Kong Branch (as fiscal agent, transfer agent, paying agent and, in respect of each series of CMU Notes, as registrar), Deutsche Bank Luxembourg S.A. (as register in respect of each series of Notes other than the CMU Notes) and Deutsche Bank AG, Hong Kong Branch (as the CMU lodging and paying agent). Deutsche Bank Luxembourg S.A. and Deutsche Bank AG, Hong Kong Branch, both members of the Trustee Connected Persons Group, provide registrar, fiscal, paying and transfer agency services to Regal REIT in connection with the MTN Programme and the Notes issued thereunder for an annual fee of US\$6,000.

### **Ordinary Banking Services**

Regal Asset Holdings Limited engaged Deutsche Bank AG, a member of the Trustee Connected Persons Group, to provide ordinary banking and financial services such as bank deposits during the Interim Period in the ordinary and usual course of business of the Regal REIT Group and on normal commercial terms.

#### **Trustee Fees**

DB Trustees (Hong Kong) Limited, a member of the Trustee Connected Persons Group, was appointed as the Trustee of Regal REIT. Trustee fees aggregating approximately HK\$1.7 million were recorded during the Interim Period for services rendered in this capacity.

#### Waiver from Strict Compliance

A waiver (the "Trustee Connected Persons Group's Waiver") from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code, in respect of the above transactions with connected persons (as defined in paragraph 8.1 of the REIT Code) of the Trustee was granted by the SFC on 5th March, 2007 subject to certain terms and conditions as set out in the Offering Circular.

During the Interim Period, Regal REIT has complied with the terms and conditions of the Trustee Connected Persons Group's Waiver.

# VALUER CONNECTED PERSONS GROUP

Colliers, a member of the Valuer Connected Persons Group, was appointed as the principal valuer of Regal REIT. During the Interim Period, an amount of approximately HK\$0.2 million in aggregate was charged for the valuation services.



# **DISCLOSURE OF INTERESTS**

The REIT Code requires Connected Persons (as defined in paragraph 8.1 of the REIT Code) of Regal REIT to disclose their interests in the Units. As well, the provisions of Part XV of the SFO are deemed by the Trust Deed to apply to the REIT Manager, the directors or the chief executives of the REIT Manager, and to persons interested in the Units.

# HOLDINGS OF SIGNIFICANT UNITHOLDERS

As at 30th June, 2016, the following Significant Unitholders (as defined in paragraph 8.1 of the REIT Code) (not being a director or chief executive of the REIT Manager) had an interest in the Units as recorded in the register required to be kept under section 336 of the SFO:

Name of Significant Unitholders	Total number of issued Units held	Approximate percentage of the issued Units as at 30th June, 2016 <sup>(x)</sup>
Century City International Holdings Limited ("CCIHL")	2,443,033,102 (Note i)	74.99%
Century City BVI Holdings Limited ("CCBVI")	2,443,033,102 (Notes i & ii)	74.99%
Paliburg Holdings Limited ("PHL")	2,440,346,102 (Notes iii & iv)	74.92%
Paliburg Development BVI Holdings Limited ("PDBVI")	2,440,346,102 (Notes iii & v)	74.92%
Regal Hotels International Holdings Limited ("RHIHL")	2,439,613,739 (Notes vi & vii)	74.89%
Regal International (BVI) Holdings Limited ("RBVI")	2,439,613,739 (Notes vi & viii)	74.89%
Complete Success Investments Limited	1,817,012,072 (Note ix)	55.78%
Great Prestige Investments Limited	373,134,326 (Note ix)	11.45%

Notes:

- (i) The interests in 2,443,033,102 Units held by each of CCIHL and CCBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of CCBVI, PDBVI, RBVI and Cosmopolitan International Holdings Limited ("Cosmopolitan"), respectively.
- (ii) CCBVI is a wholly-owned subsidiary of CCIHL and its interests in Units are deemed to be the same interests held by CCIHL.
- (iii) The interests in 2,440,346,102 Units held by each of PHL and PDBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of PDBVI, RBVI and Cosmopolitan, respectively.

- (iv) PHL is a listed subsidiary of CCBVI, which held an approximately 62.23% shareholding interest in PHL as at 30th June, 2016, and its interests in Units are deemed to be the same interests held by CCBVI.
- (v) PDBVI is a wholly-owned subsidiary of PHL and its interests in Units are deemed to be the same interests held by PHL.
- (vi) The interests in 2,439,613,739 Units held by each of RHIHL and RBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of RBVI and Cosmopolitan, respectively.
- (vii) RHIHL is a listed subsidiary of PDBVI, which held an approximately 67.13% shareholding interest in RHIHL as at 30th June, 2016, and its interests in Units are deemed to be the same interests held by PDBVI.
- (viii) RBVI is a wholly-owned subsidiary of RHIHL and its interests in Units are deemed to be the same interests held by RHIHL.
- (ix) These companies are wholly-owned subsidiaries of RBVI and their respective direct interests in Units are deemed to be the same interests held by RBVI.
- (x) The approximate percentages were calculated based on 3,257,431,189 Units in issue as at 30th June, 2016.

Save as disclosed herein, there were no other persons who, as at 30th June, 2016, had interests in Units which are recorded in the register required to be kept under section 336 of the SFO.

#### HOLDINGS OF THE REIT MANAGER, DIRECTORS AND CHIEF EXECUTIVES OF THE REIT MANAGER

As at 30th June, 2016, the interests of the REIT Manager, directors and the chief executives of the REIT Manager in Units, which (a) are as recorded in the register required to be kept under section 352 of the SFO; or (b) are as otherwise notified to the REIT Manager and the Stock Exchange pursuant to the Model Code in the Listing Rules, were as follows:

Name of the REIT Manager and Director of the REIT Manager	Total number of issued Units held	Approximate percentage of the issued Units as at 30th June, 2016((iii))
LO Yuk Sui	2,443,033,102 (Note i)	74.99%
Regal Portfolio Management Limited	120,381,598 (Note ii)	3.70%

Notes:

- (i) The interests in 2,443,033,102 Units were the same parcel of Units held through CCIHL in which Mr. Lo Yuk Sui held approximately 58.65% shareholding interest as at 30th June, 2016.
- (ii) Regal Portfolio Management Limited is the Manager of Regal REIT (as defined under the REIT Code).
- (iii) The approximate percentages were calculated based on 3,257,431,189 Units in issue as at 30th June, 2016.

Save as disclosed herein, as at 30th June, 2016, none of the REIT Manager, the directors and the chief executives of the REIT Manager had any interests in Units, which (a) are required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (b) are required, pursuant to the Model Code to be notified to the REIT Manager and the Stock Exchange. Save for the interests of the Significant Unitholders, the REIT Manager and the director of the REIT Manager (also being the Connected Persons of Regal REIT) in Units as disclosed herein, the REIT Manager is not aware of any other Connected Persons of Regal REIT holding any Units.

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# **PERFORMANCE TABLE**

#### As at 30th June, 2016

		Six months ended				
	Notes	30th June, 2016	30th June, 2015	30th June, 2014	30th June, 2013	30th June, 2012
Net assets attributable to Unitholders (HK\$'million)		13,442.1	13,763.3	15,825.4	15,975.2	13,174.2
Net asset value per Unit attributable to Unitholders (HK\$)		4.127	4.225	4.858	4.904	4.044
The highest traded price during the period (HK\$)	1	2.02	2.37	2.32	2.75	2.18
The lowest traded price during the period (HK\$)		1.72	2.05	1.98	2.15	1.68
The highest discount of the traded price to net asset						
value per Unit attributable to Unitholders		58.32%	51.48%	59.24%	56.16%	58.46%
Distribution yield per Unit	2	3.76%	3.29%	3.54%	2.85%	3.50%

Notes:

- 1. The highest traded price during all the relevant periods was lower than the net asset value per Unit attributable to Unitholders reported at the end of those periods. Accordingly, no premium for the traded price to net asset value per Unit attributable to Unitholders is presented.
- 2. Distribution yield per Unit for the six months ended 30th June, 2016 is calculated by dividing the interim distribution per Unit of HK\$0.074 over the closing price of HK\$1.97 as at 30th June, 2016, being the last trading day for the period. The calculation of the interim distribution per Unit is set out in the section "Distribution Statement" on page 34.

# **CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30th June, 2016

	Notes	Six months ended 30th June, 2016 (unaudited) HK\$'000	Six months ended 30th June, 2015 (unaudited) HK\$'000
Revenue			
Gross rental revenue	4	458,934	474,396
Gross hotel revenue	4	15,784	16,625
		474,718	491,021
Property and hotel operating expenses		(13,966)	(15,131)
Net rental and hotel income	4	460,752	475,890
Interest and other income	5	130	713
Depreciation	11	(4,060)	(4,347)
Fair value changes on investment properties	12	87,992	(1,631,406)
REIT Manager fees	6	(47,344)	(50,655)
Trust, professional and other expenses	7	(4,757)	(5,884)
Finance costs - excluding distribution to Unitholders	8	(107,297)	(107,222)
PROFIT/(LOSS) BEFORE TAX AND DISTRIBUTION TO UNITHOLDERS		385,416	(1,322,911)
Income tax expense	9	(56,782)	(53,942)
PROFIT/(LOSS) FOR THE PERIOD, BEFORE DISTRIBUTION TO UNITHOLDERS		328,634	(1,376,853)
Finance costs - distribution to Unitholders		(260,595)	(286,654)
PROFIT/(LOSS) FOR THE PERIOD, AFTER DISTRIBUTION TO UNITHOLDERS		68,039	(1,663,507)
EARNINGS/(LOSS) PER UNIT ATTRIBUTABLE TO UNITHOLDERS			
Basic and diluted	10	HK\$0.101	HK\$(0.423)



# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30th June, 2016

	Notes	Six months ended 30th June, 2016 (unaudited) HK\$'000	Six months ended 30th June, 2015 (unaudited) HK\$'000
PROFIT/(LOSS) FOR THE PERIOD, BEFORE DISTRIBUTION TO UNITHOLDERS		328,634	(1,376,853)
OTHER COMPREHENSIVE INCOME/(LOSS) Other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods: Cash flow hedges:			
Changes in fair values of cash flow hedges Transfer from hedging reserve to condensed consolidated statement of profit or loss			(341) 1,059
Net other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods			718
Other comprehensive income/(loss) not to be reclassified to profit or loss in subsequent periods: Gain/(loss) on revaluation of property Income tax effect	11 18	3,382 (558)	(91,585) 15,112
Net other comprehensive income/(loss) not to be reclassified to profit or loss in subsequent periods		2,824	(76,473)
OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD, NET OF TAX		2,824	(75,755)
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD, BEFORE DISTRIBUTION TO UNITHOLDERS		331,458	(1,452,608)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30th June, 2016

	Notes	30th June, 2016 (unaudited) HK\$'000	31st December, 2015 (audited) HK\$'000
Non-current assets			
Property, plant and equipment	11	592,000	592,000
Investment properties	12	21,588,000	21,480,000
Total non-current assets		22,180,000	22,072,000
Current assets			
Accounts receivable	13	6,705	26,232
Prepayments, deposits and other receivables		5,105	4,918
Due from related companies		4,429	2,844
Tax recoverable		—	760
Restricted cash	14	55,126	46,447
Cash and cash equivalents		29,055	37,217
Total current assets		100,420	118,418
Total assets		22,280,420	22,190,418
Current liabilities			
Accounts payable	15	37,569	88,885
Deposits received		756	770
Due to related companies		224	45
Other payables and accruals		39,914	38,576
Interest-bearing bank borrowings	16	90,000	70,000
Tax payable		44,471	22,612
Total current liabilities		212,934	220,888
Net current liabilities		(112,514)	(102,470)
Total assets less current liabilities		22,067,486	21,969,530

		30th June,	31st December,
		2016	2015
	Notes	(unaudited)	(audited)
		HK\$'000	HK\$'000
Non-current liabilities, excluding net assets attributable			
to Unitholders			
Interest-bearing bank borrowings	16	6,195,197	6,187,059
Other borrowings	17	1,932,278	1,929,295
Deposits received		2,804	2,659
Deferred tax liabilities	18	495,155	479,328
Total non-current liabilities		8,625,434	8,598,341
Total liabilities, excluding net assets attributable to Unitholders		8,838,368	8,819,229
Net assets attributable to Unitholders		13,442,052	13,371,189
Number of Units in issue	19	3,257,431,189	3,257,431,189
Net asset value per Unit attributable to Unitholders	20	HK\$4.127	HK\$4.105



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

For the six months ended 30th June, 2016

		Property				
		Capital	Hedging	revaluation	Retained	
	Units	reserve	reserve	reserve	profits	Total
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Net assets as at 1st January, 2016	8,432,356	15,876	_	148,235	4,774,722	13,371,189
Profit for the period	—	—	_	—	328,634	328,634
Other comprehensive income for the period:						
Gain on revaluation of property, net of tax	_	_	_	2,824	—	2,824
Total comprehensive income for the period,						
before distribution to Unitholders	_	_	_	2,824	328,634	331,458
Transfer of depreciation on hotel properties	—	_	—	(844)	844	—
Finance costs - distribution						
to Unitholders					(260,595)	(260,595)
Net assets as at 30th June, 2016	8,432,356	15,876		150,215	4,843,605	13,442,052

For the six months ended 30th June, 2015

	Units (unaudited) HK\$'000	Capital reserve (unaudited) HK\$'000	Hedging reserve (unaudited) HK\$'000	Property revaluation reserve (unaudited) HK\$'000	Retained profits (unaudited) HK\$'000	Total (unaudited) HK\$'000
Net assets as at 1st January, 2015	8,432,356	15,876	(718)	226,813	6,828,243	15,502,570
Loss for the period	—	—	—	_	(1,376,853)	(1,376,853)
Other comprehensive income/(loss) for the period:						
Cash flow hedges	—	—	718	_	—	718
Loss on revaluation of property, net of tax				(76,473)		(76,473)
Total comprehensive loss for the period,			740		(4.276.052)	(4.452.600)
before distribution to Unitholders	—	_	718	(76,473)	(1,376,853)	(1,452,608)
Transfer of depreciation on hotel properties	—	_	—	(1,163)	1,163	—
Finance costs - distribution to Unitholders					(286,654)	(286,654)
Net assets as at 30th June, 2015	8,432,356	15,876		149,177	5,165,899	13,763,308

# **DISTRIBUTION STATEMENT**

For the six months ended 30th June, 2016

	Notes	Six months ended 30th June, 2016 (unaudited) HK\$'000	Six months ended 30th June, 2015 (unaudited) HK\$'000
Profit/(loss) for the period, before distribution to Unitholders		328,634	(1,376,853)
Adjustments:			
Difference in accounting rental income and contractual cash rental income Amounts set aside for the furniture, fixtures and equipment reserve Amortisation of debt establishment costs Fair value changes on investment properties Depreciation Foreign exchange differences, net Deferred tax charge	(d)	1,929 (17,545) 8,976 (87,992) 4,060 1,233 15,269	(1,724) (18,475) 8,925 1,631,406 4,347 (574) 16,462
Distributable income for the period	(a)	254,564	263,514
Distribution per Unit	(a),(b)&(c)	HK\$0.074	HK\$0.074

Notes:

(a) Pursuant to the Trust Deed, Regal REIT is required to ensure that the total amount distributed to Unitholders shall not be less than 90% of Regal REIT's total distributable income as defined in the Trust Deed ("Total Distributable Income") for each financial year and the current policy of the REIT Manager is to comply with such requirement.

The amount of any distribution for the interim period of each financial year is at the discretion of the REIT Manager. The REIT Manager has resolved to make an interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2016 (six months ended 30th June, 2015: HK\$0.074 per Unit).

- (b) Pursuant to the Trust Deed, the REIT Manager determines the date (the "Record Date") in respect of each distribution period for the purpose of establishing Unitholders' entitlements to distributions. The Record Date has been set as 14th September, 2016 in respect of the interim distribution for the six months ended 30th June, 2016. The interim distribution will be paid out to Unitholders on or about 3rd October, 2016.
- (c) The interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2016, involving a total distribution of HK\$241.0 million, was resolved and declared by the REIT Manager on 23rd August, 2016. Accordingly, the distribution is not reflected as a distribution payable in the condensed consolidated financial statements and will be reflected in the consolidated financial statements for the year ending 31st December, 2016.
- (d) Amounts set aside by Regal REIT for the furniture, fixtures and equipment reserve (the "FF&E Reserve") with respect to Regal Airport Hotel, Regal Hongkong Hotel, Regal Kowloon Hotel, Regal Oriental Hotel, Regal Riverside Hotel (collectively, the "Initial Hotels" and each referred to as the "Initial Hotel"), and iclub Wan Chai Hotel aggregated HK\$17.5 million (six months ended 30th June, 2015: HK\$18.5 million).

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30th June, 2016

	Six months ended 30th June, 2016	Six months ended 30th June, 2015
	(unaudited) HK\$'000	(unaudited) HK\$'000
Net cash flows from operating activities	261,653	294,601
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of items of property, plant and equipment	(678)	(932)
Additions to investment properties	(20,008)	(18,406)
Decrease/(increase) in restricted cash	(8,534)	6,607
Net cash flows used in investing activities	(29,220)	(12,731)
CASH FLOWS FROM FINANCING ACTIVITIES		
New bank borrowings	118,000	100,000
Repayment of bank borrowings	(98,000)	(98,000)
Distribution paid	(260,595)	(286,654)
Decrease in restricted cash		2,450
Net cash flows used in financing activities	(240,595)	(282,204)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(8,162)	(334)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	37,217	59,094
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	29,055	58,760
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		
Cash and bank balances	29,055	58,760



# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2016

#### 1. GENERAL

Regal Real Estate Investment Trust ("Regal REIT") is a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and its units (the "Units") were listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 30th March, 2007. Regal REIT is governed by a trust deed (the "Trust Deed") dated 11th December, 2006 (date of establishment), made between Regal Portfolio Management Limited (the "REIT Manager") and DB Trustees (Hong Kong) Limited (the "Trustee") (as amended by the first supplemental trust deed dated 2nd March, 2007, the second supplemental trust deed dated 15th May, 2008, the third supplemental trust deed dated 8th May, 2009, the fourth supplemental trust deed dated 23rd July, 2010, the fifth supplemental trust deed dated 3rd May, 2011, the sixth supplemental trust deed dated 14th April, 2015) and the Code on Real Estate Investment Trusts (the "REIT Code") issued by the Securities and Futures Commission (the "SFC").

The principal activity of Regal REIT and its subsidiaries (collectively, the "Group") is to own and invest in incomeproducing hotels, serviced apartments or commercial properties (including office premises) with the objectives of producing stable and growing distributions to the unitholders of Regal REIT (the "Unitholders") and to achieve longterm growth in the net asset value per Unit.

The addresses of the registered office of the REIT Manager and the Trustee are Unit No. 2001, 20th Floor, 68 Yee Wo Street, Causeway Bay, Hong Kong and Level 52, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong, respectively.

# 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. In addition, the condensed consolidated financial statements include applicable disclosures required by the REIT Code issued by the SFC.

#### 2.2 Basis of preparation

The condensed consolidated financial statements have been prepared on the historical cost basis, except for property, plant and equipment and investment properties which have been measured at fair value. These condensed consolidated financial statements are presented in Hong Kong dollars, the functional currency of Regal REIT, and all values are rounded to the nearest thousand except when otherwise indicated.

The accounting policies adopted in the preparation of the condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31st December, 2015, except for the adoption of the following revised Hong Kong Financial Reporting Standards ("HKFRSs"), which are effective for the Group's annual periods beginning on or after 1st January, 2016.

Amendments to HKFRS 10, HKFRS 12 and HKAS 28 (2011)	Investment Entities: Applying the Consolidation Exception
Amendments to HKFRS 11	Accounting for Acquisitions of Interests in Joint Operations
Amendments to HKAS 1	Disclosure Initiative
Amendments to HKAS 16	Clarification of Acceptable Methods of Depreciation and
and HKAS 38	Amortisation
Amendments to HKAS 16	Agriculture: Bearer Plants
and HKAS 41	
Amendments to	Equity Method in Separate Financial Statements
HKAS 27 (2011)	
Annual Improvements	Amendments to a number of HKFRSs
2012-2014 Cycle	

The adoption of the above revised HKFRSs has had no significant financial effect on these condensed consolidated financial statements.



# 3. OPERATING SEGMENT INFORMATION

Operating segments of the Group are identified on the basis of internal reports covering the components of the Group which are regularly reviewed by the Group's chief operating decision-maker to make decisions about resources to be allocated to segments and assess their performance. Information reported to the Group's chief operating decision-maker, for the above-mentioned purposes, is mainly focused on the segment results related to the nature of properties, namely, the hotel properties and the mixed use property. For management purposes, the two reportable operating segments are (i) the hotel properties segment which invested in the Initial Hotels, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel; and (ii) the mixed use property segment which invested in the iclub Wan Chai Hotel and is made up of the hotel portion and non-hotel portions.

The operating segments of the Group for the six months ended 30th June, 2016 are as follows:

	Hotel Properties (unaudited) HK\$'000	Mixed Use Property (unaudited) HK\$'000	Total (unaudited) HK\$'000
Segment revenue			
Gross rental revenue	455,486	3,448	458,934
Gross hotel revenue		15,784	15,784
Total	455,486	19,232	474,718
Segment results	450,345	10,407	460,752
Fair value changes on investment properties	82,992	5,000	87,992
Depreciation	-	(4,060)	(4,060)
Interest and other income			130
REIT Manager fees			(47,344)
Trust, professional and other expenses			(4,757)
Finance costs - excluding distribution to Unitholders		-	(107,297)
Profit before tax and distribution to Unitholders		-	385,416

The operating segments of the Group for the six months ended 30th June, 2015 are as follows:

	Hotel Properties (unaudited) HK\$'000	Mixed Use Property (unaudited) HK\$'000	Total (unaudited) HK\$'000
<b>Segment revenue</b> Gross rental revenue Gross hotel revenue	470,951	3,445 16,625	474,396 16,625
Total	470,951	20,070	491,021
Segment results	464,380	11,510	475,890
Fair value changes on investment properties Depreciation Interest and other income REIT Manager fees Trust, professional and other expenses Finance costs - excluding distribution to Unitholders	(1,638,406) –	7,000 (4,347)	(1,631,406) (4,347) 713 (50,655) (5,884) (107,222)
Loss before tax and distribution to Unitholders		=	(1,322,911)

# Segment assets and liabilities

As part of the Group's performance assessment, the fair values of investment properties and property, plant and equipment are reviewed by the Group's chief operating decision-maker.

As at 30th June, 2016, the Group's segment assets, comprised of the aggregate fair values of the investment properties and property, plant and equipment in the hotel properties segment and the mixed use property segment, amounted to HK\$21,374,000,000 (31st December, 2015: HK\$21,271,000,000) and HK\$806,000,000 (31st December, 2015: HK\$801,000,000), respectively.

Save as set out above, no other assets and liabilities are included in the assessment of the Group's segment performance.

# Other segment information

	Six months ended 30th June, 2016				
	Hotel Mixed Use			Hotel	
	Properties (unaudited) HK\$'000	Property (unaudited) HK\$'000	Total (unaudited) HK\$'000		
Capital expenditures	20,008	678	20,686		
	Six month	s ended 30th June	, 2015		
	Hotel	Mixed Use			
	Properties	Property	Total		
	(unaudited)	(unaudited)	(unaudited)		
	HK\$'000	HK\$'000	HK\$'000		
Capital expenditures	18,406	932	19,338		

Capital expenditures consist of additions to investment properties and property, plant and equipment.

# Information about a major customer

For the six months ended 30th June, 2016, revenue of HK\$455,486,000 (six months ended 30th June, 2015: HK\$470,951,000) was derived from the lease of the hotel properties to a single lessee which is a related company.

# **Geographical information**

The Group's investment properties and property, plant and equipment are all located in Hong Kong.



# 4. NET RENTAL AND HOTEL INCOME

Revenue represents the gross rental revenue received and receivable from its investment properties, and gross hotel revenue during the period.

The net rental and hotel income represents the aggregate of:

- (a) Net rental income, being the gross rental revenue less property operating expenses; and
- (b) Net hotel income, being the gross hotel revenue less hotel operating expenses.

An analysis of the net rental and hotel income is as follows:

		Six months ended 30th June,	Six months ended 30th June,
	Notes	2016 (unaudited) HK\$'000	2015 (unaudited) HK\$'000
Gross rental revenue Rental income			
Initial Hotels iclub Wan Chai Hotel - Non-hotel portions		366,000 3,448	381,500 3,445
iclub Sheung Wan Hotel iclub Fortress Hill Hotel	(a) (b)	41,324 43,155	41,096 42,918
Other income		5,007	5,437
Property operating expenses		458,934 (5,442)	474,396 (6,851)
Net rental income		453,492	467,545
Gross hotel revenue Hotel operating expenses		15,784 (8,524)	16,625 (8,280)
Net hotel income		7,260	8,345
Net rental and hotel income		460,752	475,890

Notes:

(a) An analysis of the iclub Sheung Wan Hotel rental income is as follows:

	Six months ended	Six months ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Contractual cash rental income	43,095	41,040
Difference in accounting rental income and contractual cash rental income	(1,771)	56
	41,324	41,096

(b) An analysis of the iclub Fortress Hill Hotel rental income is as follows:

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Contractual cash rental income	43,313	41,250
Difference in accounting rental income and contractual cash rental income	(158)	1,668
	43,155	42,918

# 5. INTEREST AND OTHER INCOME

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Bank interest income	124	139
Foreign exchange differences, net	—	574
Other	6	
	130	713

# 6. REIT MANAGER FEES

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Base Fees	33,195	36,139
Variable Fees	14,149	14,516
	47,344	50,655

Under the Trust Deed, the REIT Manager is entitled to receive the following:

- a base fee (the "Base Fee") of currently 0.3% (subject to a maximum of 0.5%) per annum of the consolidated gross assets of Regal REIT which is payable monthly (in the form of Units and/or cash) and subject to adjustments (in the form of cash) based on the value of the audited total assets of Regal REIT as at the end of the reporting period for the relevant financial year; and
- a variable fee (the "Variable Fee") of currently 3% (subject to a maximum of 5%) per annum of the net property income for the relevant financial year as defined in the Trust Deed in respect of each Initial Hotel, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel, which is payable annually.

For the financial years 2016 and 2015, the REIT Manager elected to receive its Base Fees and Variable Fees in the form of cash. Details of the 2016 election can be referred to an announcement of Regal REIT published on 3rd December, 2015.

# 7. TRUST, PROFESSIONAL AND OTHER EXPENSES

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Auditors' remuneration	1,018	806
Legal and other professional fees	337	2,368
Trustee fees	1,717	1,880
Foreign exchange differences, net	1,233	
Other expenses	452	830
	4,757	5,884

# 8. FINANCE COSTS – EXCLUDING DISTRIBUTION TO UNITHOLDERS

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Total interest expense on financial liabilities not at fair value through profit or loss:		
Interest expense on interest-bearing bank borrowings	57,284	56,128
Interest expense on other borrowings	40,713	40,447
Amortisation of debt establishment costs	8,976	8,925
	106,973	105,500
Fair value changes on derivative financial instruments		
<ul> <li>– cash flow hedges (transfer from hedging reserve)</li> </ul>	_	1,059
Other	324	663
	107,297	107,222

# 9. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (six months ended 30th June, 2015: 16.5%) on the estimated assessable profits arising in Hong Kong during the period.

	Six months ended	Six months
	30th June,	ended 30th June,
	2016	2015
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Charge for the period	41,513	37,596
Overprovision in prior years	_	(116)
Deferred (note 18)	15,269	16,462
Total tax charge for the period	56,782	53,942

# 10. EARNINGS/(LOSS) PER UNIT ATTRIBUTABLE TO UNITHOLDERS

The calculation of the basic earnings per Unit attributable to Unitholders is based on the earnings for the period before distribution to Unitholders of HK\$328,634,000 (six months ended 30th June, 2015: loss of HK\$1,376,853,000) and the weighted average of 3,257,431,189 Units (six months ended 30th June, 2015: 3,257,431,189 Units) in issue during the period. The basic earnings per Unit attributable to Unitholders for the period amounted to HK\$0.101 (six months ended 30th June, 2015: basic loss per Unit of HK\$0.423).

The diluted earnings/(loss) per Unit attributable to Unitholders is the same as the basic earnings/(loss) per Unit attributable to Unitholders as there were no dilutive instruments in issue during the period (six months ended 30th June, 2015: Nil).

# 11. PROPERTY, PLANT AND EQUIPMENT

	Hotel properties HK\$'000
At 1st January, 2015	691,000
Additions	1,062
Deficit on revaluation	(91,705)
Depreciation provided during the year	(8,357)
At 31st December, 2015 (audited) and 1st January, 2016	592,000
Additions	678
Surplus on revaluation	3,382
Depreciation provided during the period	(4,060)
At 30th June, 2016 (unaudited)	592,000

The Group's property, plant and equipment represents the value of land and building together with furniture, fixtures and equipment of iclub Wan Chai Hotel for the hotel portion. The REIT Manager has determined that the property, plant and equipment constitute one class of asset (i.e. hotel property) based on the nature, characteristics and risks of the property. The property, plant and equipment was valued by Colliers International (Hong Kong) Limited ("Colliers"), an independent property valuer and the principal valuer of Regal REIT, at HK\$592,000,000 as at 30th June, 2016 (31st December, 2015: HK\$592,000,000). A revaluation surplus of HK\$3,382,000 (31st December, 2015: deficit of HK\$91,705,000) resulting from the valuation as at 30th June, 2016 has been credited to other comprehensive income.

The property, plant and equipment is classified as Level 3 in the fair value hierarchy.

The iclub Wan Chai Hotel has been pledged to secure banking facilities granted to the Group (note 16).

The carrying amount of the Group's property, plant and equipment would have been HK\$412,102,000 (31st December, 2015: HK\$414,473,000) had such assets been stated in the condensed consolidated financial statements at cost less accumulated depreciation.

Further particulars of the Group's hotel properties are included on page 60.

# **12. INVESTMENT PROPERTIES**

The REIT Manager has determined that the investment properties constitute two classes of asset (i.e. hotel and commercial properties) based on the nature, characteristics and risks of each property.

	Hotel properties HK\$'000	Commercial properties HK\$'000	Total HK\$'000
At 1st January, 2015	23,230,000	198,000	23,428,000
Fair value changes	(2,060,472)	11,000	(2,049,472)
Capital expenditures for the year	97,657	_	97,657
Other addition	3,815		3,815
At 31st December, 2015 (audited) and 1st January, 2016	21,271,000	209,000	21,480,000
Fair value changes	82,992	5,000	87,992
Capital expenditures for the period	20,008		20,008
At 30th June, 2016 (unaudited)	21,374,000	214,000	21,588,000

The Group's investment properties were valued by Colliers at HK\$21,588,000,000 as at 30th June, 2016 (31st December, 2015: HK\$21,480,000,000). The investment properties are leased to a related company and other commercial tenants under operating leases, further details of which are included in note 21(a) to the condensed consolidated financial statements.

The investment properties are classified as Level 3 in the fair value hierarchy.

Three of the five Initial Hotels, namely Regal Airport Hotel, Regal Hongkong Hotel and Regal Riverside Hotel, together with iclub Sheung Wan Hotel and iclub Fortress Hill Hotel have been pledged to secure banking facilities granted to the Group (note 16).

Further particulars of the Group's investment properties are included on pages 59 to 60.



## **13. ACCOUNTS RECEIVABLE**

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Difference in accounting rental income and contractual cash rental income Variable Rent receivables	6,169	8,098 16,669
Other accounts receivable	536	1,465
	6,705	26,232

The difference in accounting rental income and contractual cash rental income is recognised as revenue in the condensed consolidated statement of profit or loss on the straight-line basis over the lease term in accordance with the Group's accounting policy.

The Group's accounts receivable as at the end of the reporting period, based on invoice dates, are due within 3 months. The Group has no accounts receivable that are past due at the end of the reporting period.

The Variable Rent receivables as at 31st December, 2015 represented amounts due from a related company which were unsecured, interest-free and repayable within one year in accordance with the terms of the respective agreements.

The general credit terms for other accounts receivable are 30 days. The Group seeks to maintain control over the outstanding receivables and to minimise any credit risk associated with the receivables.

## 14. RESTRICTED CASH

The restricted cash of the Group was restricted for utilisation mainly for the purposes of servicing finance costs and repayments on certain interest-bearing bank borrowings, funding the FF&E Reserve for use in the Initial Hotels and iclub Wan Chai Hotel - Hotel portion, and deposits from certain tenants in respect of iclub Wan Chai Hotel - Non-hotel portions.

# **15. ACCOUNTS PAYABLE**

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	НК\$'000	HK\$'000
Amounts due to related companies	37,157	88,670
Other accounts payable	412	215
	37,569	88,885

The amounts due to related companies are unsecured, interest-free and repayable on demand. Other accounts payable are unsecured, non-interest bearing and are normally settled within 90 days.

The Group's accounts payable as at the end of the reporting period, based on invoice dates, are all due within 3 months.

# **16. INTEREST-BEARING BANK BORROWINGS**

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Interest-bearing bank borrowings	6,322,000	6,302,000
Debt establishment costs	(36,803)	(44,941)
	6,285,197	6,257,059
Portion classified as current liabilities	(90,000)	(70,000)
Non-current portion	6,195,197	6,187,059
Analysed into bank loans repayable:		
Within one year	90,000	70,000
In the third to fifth years, inclusive	6,195,197	6,187,059
	6,285,197	6,257,059

The agreement for a term loan facility of HK\$4,500.0 million and revolving loan facility of up to HK\$300.0 million (the "2013 IH Facilities") was entered into on 23rd July, 2013 by Regal REIT, through its wholly-owned subsidiaries, namely, Bauhinia Hotels Limited and Rich Day Investments Limited as the borrowers, for a term of five years to July 2018, and is secured by three of the five Initial Hotels, namely, Regal Airport Hotel, Regal Hongkong Hotel and Regal Riverside Hotel. After the voluntary cancellation of the revolving loan facility by Regal REIT, the outstanding amount on the 2013 IH Facilities was HK\$4,500.0 million as at 30th June, 2016, comprising the full amount of the term loan facility.

On 22nd December, 2014, a term loan facility agreement for a principal amount of HK\$440.0 million (the "2014 WC Facility") with a term of five years to December 2019, was entered into by Sonnix Limited, a wholly-owned subsidiary of Regal REIT. The 2014 WC Facility, secured by the iclub Wan Chai Hotel, was fully drawn down with the proceeds having been applied mainly for the repayment of the previous term loan facility which was entered into in 2012. As at 30th June, 2016, the outstanding amount on the 2014 WC Facility was HK\$440.0 million.

On 10th February, 2014, Regal REIT, through a wholly-owned subsidiary, Tristan Limited, arranged a bilateral loan facility of up to HK\$790.0 million, comprised of a term loan facility of HK\$632.0 million and a revolving loan facility of up to HK\$158.0 million (the "2014 SW Facilities"), secured by the iclub Sheung Wan Hotel. The 2014 SW Facilities have a term of five years to February 2019. As at 30th June, 2016, the term loan amount of HK\$632.0 million was utilised and outstanding while the revolving loan facility of HK\$158.0 million remained undrawn.

On 28th July, 2014, Regal REIT, through a wholly-owned subsidiary, Wise Decade Investments Limited, arranged another bilateral loan facility of up to HK\$825.0 million, comprised of a term loan facility of HK\$660.0 million and a revolving loan facility of up to HK\$165.0 million (the "2014 FH Facilities"), secured by the iclub Fortress Hill Hotel. The 2014 FH Facilities have a term of five years to July 2019. As at 30th June, 2016, the utilised 2014 FH Facilities amounted to HK\$660.0 million under the term loan facility and the revolving loan facility drawn to the extent of HK\$90.0 million.

As at 30th June, 2016, the outstanding loan facilities bear interest at the Hong Kong Interbank Offered Rates plus an interest margin ranging from 1.4% per annum to 1.62% per annum (31st December, 2015: ranging from 1.4% per annum to 1.62% per annum).

Bank borrowings under the 2013 IH Facilities, the 2014 WC Facility, the 2014 SW Facilities and the 2014 FH Facilities are guaranteed by Regal REIT and/or certain individual companies of the Group on a joint and several basis.

The Group's interest-bearing bank borrowings are also secured by, amongst others:

- (i) legal charges and debentures over the corresponding properties;
- (ii) an assignment of rental income and all other proceeds arising from and including all rights, titles and interests under all hotel management agreements and lease agreements, where appropriate, relating to the relevant properties;
- (iii) charges over each relevant rental account, sales proceeds account and other control accounts of the Group, if any;
- (iv) a floating charge over all of the undertakings, properties, assets and rights of each of the relevant companies of the Group; and
- (v) an equitable charge over the shares in the relevant companies of the Group.

#### **17. OTHER BORROWINGS**

	30th June, 2016	31st December, 2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Other borrowings repayable in the third to fifth years, inclusive, at nominal amount	1,938,850	1,937,650
Discount and issue costs	(6,572)	(8,355)
	1,932,278	1,929,295

Subsequent to the establishment and listing of the US\$1.0 billion medium term note programme, in March 2013, a series of unsecured 5-year term notes for an aggregate amount of HK\$775.0 million at a coupon interest rate of 4.125% per annum were issued. The notes were issued at 99.44% of the nominal amount after discount. In May 2013, another series of unsecured 5-year term notes for an aggregate amount of US\$150.0 million at a coupon interest rate of 4.10% per annum were issued. The notes were issued at 99.553% of the nominal amount after discount after discount.



# **18. DEFERRED TAX**

The movements in deferred tax assets and liabilities during the period/year were as follows:

	Fair value adjustments arising from revaluation of property, plant and equipment HK\$'000	Depreciation allowances in excess of related depreciation HK\$'000	Losses available for offsetting against future taxable profits HK\$'000	Total HK\$'000
Gross deferred tax assets/(liabilities) at 1st January, 2015 Deferred tax credited to other	(44,818)	(416,597)	11,349	(450,066)
comprehensive income during the year Deferred tax credited/(charged) to the consolidated statement of	15,131	_	_	15,131
profit or loss during the year	395	(37,762)	(7,026)	(44,393)
Gross deferred tax assets/(liabilities) at 31st December, 2015 (audited)	(29,292)	(454,359)	4,323	(479,328)
Gross deferred tax assets/(liabilities) at 1st January, 2016	(29,292)	(454,359)	4,323	(479,328)
Deferred tax charged to other comprehensive income during the period Deferred tax credited/(charged) to the	(558)	_	-	(558)
condensed consolidated statement of profit or loss during the period (note 9)	166	(15,240)	(195)	(15,269)
Gross deferred tax assets/(liabilities) at 30th June, 2016 (unaudited)	(29,684)	(469,599)	4,128	(495,155)

For presentation purposes, certain deferred tax assets and liabilities have been offset in the condensed consolidated statement of financial position.

#### **19. NUMBER OF UNITS IN ISSUE**

	Number of Units	
	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
At beginning and end of the period/year	3,257,431,189	3,257,431,189

# 20. NET ASSET VALUE PER UNIT ATTRIBUTABLE TO UNITHOLDERS

The net asset value per Unit attributable to Unitholders is calculated by dividing the net assets attributable to Unitholders as at 30th June, 2016 of HK\$13,442,052,000 (31st December, 2015: HK\$13,371,189,000) by the number of Units in issue of 3,257,431,189 (31st December, 2015: 3,257,431,189) as at that date.

# **21. OPERATING LEASE ARRANGEMENTS**

#### (a) As lessor

The Group leases its investment properties, as set out in note 12, and certain premises under operating lease arrangements. At 30th June, 2016, the Group had total future minimum lease receivables under non-cancellable operating leases with its lessees falling due as follows:

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Within one year	523,186	921,893
In the second to fifth years, inclusive	20,478	63,741
After five years	136	238
	543,800	985,872

Certain of the leases contain Base Rent and Variable Rent provisions.

Certain of the operating leases were entered into between the Group and a related company.



#### (b) As lessee

The Group leases certain premises under operating lease arrangements which have been negotiated for terms ranging from 1 to 12 years. At 30th June, 2016, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Within one year	8,531	8,835
In the second to fifth years, inclusive	816	880
After five years	136	238
	9,483	9,953

The operating leases were entered into on behalf of a related company.

During the six months ended 30th June, 2016, the total minimum lease payments under operating leases in respect of land and buildings included in property and hotel operating expenses of HK\$4,048,000 (six months ended 30th June, 2015: HK\$4,534,000) were charged to the condensed consolidated statement of profit or loss.

# 22. COMMITMENTS

In addition to the operating lease commitments detailed in note 21(b) above, the Group had the following capital commitments in respect of its properties at the end of the reporting period:

	30th June,	31st December,
	2016	2015
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Authorised and contracted for	56	_
Authorised, but not contracted for	100,918	109,969
	100,974	109,969

# 23. CONNECTED AND RELATED PARTY TRANSACTIONS

In addition to the transactions and balances detailed elsewhere in these condensed consolidated financial statements, the Group had the following material transactions with connected and/or related parties during the period:

Connected/related parties	Relationship with the Group
DB Trustees (Hong Kong) Limited	The Trustee of Regal REIT
Deutsche Bank AG and its associates (the "Deutsche Bank Group")	Connected persons of the Trustee
Regal Hotels International Holdings Limited and other members of its group (collectively, the "RHIHL Group")	Significant Unitholders of Regal REIT
Regal Portfolio Management Limited	The REIT Manager of Regal REIT and a member of the RHIHL Group
Paliburg Holdings Limited and other members of its group (collectively, the "PHL Group")	Controlling shareholders of the RHIHL Group
P&R Holdings Limited	A joint venture company held by the PHL Group and the RHIHL Group
Colliers International (Hong Kong) Limited	The current principal valuer of the Group
Savills Valuation and Professional Services Limited	The former principal valuer of the Group

# (a) Transactions with connected/related parties:

	Notes	Six months ended 30th June, 2016 (unaudited) HK\$'000	Six months ended 30th June, 2015 (unaudited) HK\$'000
Contractual rental income received/receivable from the			
RHIHL Group	(i)	457,415	469,227
Hotel management fees charged by the RHIHL Group	(ii)	(698)	(772)
Marketing fees charged by the RHIHL Group	(iii)	(158)	(166)
Building management fees charged by the PHL Group	(iv)	(284)	(270)
REIT Manager fees	(v)	(47,344)	(50,655)
Trustee fees	(vi)	(1,717)	(1,880)
Valuation fees and other services fees paid/payable			
to the principal valuer	(vii)	(220)	(415)

#### Notes:

- (i) The rental income earned by the Group was in accordance with the relevant lease agreements with respect to the Initial Hotels, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel.
- (ii) The hotel management fees in respect of iclub Wan Chai Hotel Hotel portion were comprised of (a) a base fee, for an amount based on 2% of the gross hotel revenue, and (b) an incentive fee based on 5% of the excess of the gross operating profit over the base fee and fixed charges in accordance with the corresponding hotel management agreement.
- (iii) The marketing fees in respect of iclub Wan Chai Hotel Hotel portion were charged at 1% of the gross hotel revenue of iclub Wan Chai Hotel Hotel portion in accordance with the corresponding hotel management agreement.
- (iv) The building management fees were charged at a mutually agreed amount payable on a monthly basis in respect of iclub Wan Chai Hotel Non-hotel portions.
- (v) The REIT Manager is entitled to receive Base Fees and Variable Fees, details of which, including the terms, are set out in note 6 to the condensed consolidated financial statements.
- (vi) The Trustee is entitled to receive trustee fees (calculated and payable quarterly) at rates ranging from 0.015% per annum to 0.025% per annum based on the value of all the assets of Regal REIT as at the end of the reporting period subject to a minimum of HK\$66,000 per month.
- (vii) The valuation and other services fees were charged by the principal valuer in accordance with the terms of the relevant agreements.
- (b) Balances with connected/related parties were as follows:

	Notes	30th June, 2016 (unaudited) HK\$'000	31st December, 2015 (audited) HK\$'000
Net amounts due from/(to) the RHIHL Group:			
Variable Rent receivables	(i)	—	16,669
Accounts payable to related companies	(ii)	(37,157)	(88,670)
Amounts due from related companies	(ii)	4,429	2,844
Amounts due to related companies	(ii)	(224)	(45)
Net amounts due from the PHL Group:			
Deposits paid	(ii)	1,212	1,212
Net amounts due to:			
The Trustee	(iii)	(855)	(687)
The principal valuer	(iv)	(220)	(430)
Restricted and non-restricted bank balances with			
the Deutsche Bank Group	(v)	267	181

#### Notes:

- (i) Details of the balances are set out in note 13 to the condensed consolidated financial statements.
- (ii) The amounts are unsecured, interest-free and repayable on demand/within one year.
- (iii) The amount is unsecured and repayable in accordance with the terms of the Trust Deed.
- (iv) The amount is repayable in accordance with the terms of the relevant agreement.
- (v) The bank balances earn interest at prevailing market rates.

- (c) The RHIHL Group has guaranteed to pay all amounts from time to time owing or payable by the lessee of the Initial Hotels to the Group under the respective lease agreements, when the same become due, together with other charges and outgoings, interest, default interest, fees and costs. In this connection, the RHIHL Group undertook to maintain a minimum consolidated tangible net worth (as defined in the relevant agreements) of HK\$4 billion. Under the Market Rental Package for 2016, the RHIHL Group provided third party guarantee as security deposit for an amount of HK\$183.0 million, which is equivalent to three months Base Rent for the year 2016 (2015: HK\$381.5 million, which is equivalent to six months Base Rent for the year 2015), issued by a licensed bank in Hong Kong.
- (d) Under a deed of trademark licence, the RHIHL Group granted the REIT Manager and companies holding the Initial Hotels within the Group a non-exclusive and non-transferable licence at nil consideration to use its registered trademarks or service marks for the purpose of describing the ownership of the Initial Hotels and/or use in connection with the business of the Initial Hotels.
- (e) On 23rd December, 2010, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Wan Chai Hotel for a 10-year term commencing on 1st January, 2011.
- (f) On 10th February, 2014, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Sheung Wan Hotel for a 10-year term commencing on 10th February, 2014.
- (g) On 28th July, 2014, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Fortress Hill Hotel for a 10-year term commencing on 28th July, 2014.

# 24. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The REIT Manager considers that the carrying amounts of the financial assets and financial liabilities recorded in the condensed consolidated financial statements approximated their fair values at the end of the reporting period.



# **REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION**



To the board of directors of Regal Portfolio Management Limited (as manager of Regal Real Estate Investment Trust)

## **INTRODUCTION**

We have reviewed the interim financial information set out on pages 29 to 57, which comprises the condensed consolidated statement of financial position of Regal Real Estate Investment Trust ("Regal REIT") and its subsidiaries as at 30th June, 2016, and the related condensed consolidated statement of profit or loss, statement of comprehensive income, statement of changes in net assets and statement of cash flows and the distribution statement for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants.

The Manager of Regal REIT is responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

**Ernst & Young** *Certified Public Accountants* 

22/F, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong

23rd August, 2016

# SUMMARY OF PROPERTY PORTFOLIO

# As at 30th June, 2016

	Description	Use	Lease	Gross Floor Area		Percentage interest attributable to Regal REIT
(1)	Regal Airport Hotel 9 Cheong Tat Road Hong Kong International Airport Chek Lap Kok New Territories Hong Kong	Hotel	Medium term	<i>(sq.m.)</i> 71,988	<i>(sq.m.)</i> 83,400	100
(2)	Regal Hongkong Hotel 88 Yee Wo Street Causeway Bay Hong Kong	Hotel	Long term	25,090	32,000	100
(3)	Regal Kowloon Hotel 71 Mody Road Tsimshatsui Kowloon Hong Kong	Hotel	Long term	31,746	43,500	100
(4)	Regal Oriental Hotel 30-38 Sa Po Road and Shops 3-11 on G/F including Cockloft of Shops 5-7 and the whole of 1/F Po Sing Court 21-25 Shek Ku Lung Road 40-42 Sa Po Road and 15-29 Carpenter Road Kowloon City Kowloon Hong Kong	Hotel	Medium term	22,601	27,300	100



# As at 30th June, 2016

				Gross Floor	Approx Covered Floor	Percentage interest attributable
	Description	Use	Lease	Area (sq.m.)	Area (sq.m.)	to Regal REIT
(5)	Regal Riverside Hotel 34-36 Tai Chung Kiu Road Shatin, New Territories Hong Kong	Hotel	Medium term	59,668	69,100	100
(6)	iclub Wan Chai Hotel Shops A, B and C on G/F, Flat Roof on 3/F, Whole of 5-12/F, 15-23/F and 25-29/F Eastern and Western Elevations of External Walls Architectural Feature at Roof Top and Upper Roof 211 Johnston Road Wan Chai Hong Kong	Hotel/ commercial	Long term	5,326	5,530	100
(7)	iclub Sheung Wan Hotel 138 Bonham Strand Sheung Wan Hong Kong	Hotel	Long term	7,197	9,600	100
(8)	iclub Fortress Hill Hotel 18 Merlin Street North Point Hong Kong	Hotel	Long term	6,849	9,400	100

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